EXHIBIT A AGENCY AGREEMENT

AGENCY AGREEMENT

This Agency Agreement (the "<u>Agreement</u>") is dated as of September 25, 2009, by and between Gordon Brothers Retail Partners, LLC with a principal place of business at 101 Huntington Avenue, 10th Floor, Boston, MA 02199 (the "<u>Agent</u>") and Finlay Fine Jewelry Corporation, FINLAY ENTERPRISES, INC., a Delaware corporation, , FINLAY MERCHANDISING & BUYING LLC, a Delaware limited liability company, , EFINLAY, INC., a Delaware corporation, CARLYLE & CO. JEWELERS LLC, a Delaware limited liability company, PARK PROMENADE, LLC, a Florida limited liability company, and L. CONGRESS, INC., a Florida corporation, each with a principal place of business at 529 Fifth Avenue, New York, NY 10017 (collectively, the "Merchant").

RECITALS

WHEREAS, on August 5, 2009 (the "<u>Petition Date</u>"), the Merchant and its affiliated debtors and debtors-in-possession each filed a voluntary petition for relief under Title 11 of the United States Code (the "<u>Bankruptcy Code</u>") in the United States Bankruptcy Court for the Southern District of New York (the "<u>Bankruptcy Court</u>") under Case No. 09-14873(JMP)(the "<u>Chapter 11 Case</u>");

WHEREAS, Merchant owns and operates (i) specialty retail store locations under the brand names, Baily Banks & Biddle (the "BBB Brand"), Zell Bros. (the "Zell Brand"), Carlyle & Co. (the "Carlyle Brand", J.E. Caldwell & Co. (the J.E. Caldwell Brand"), Park Promenade Jewellers (the "Park Promenade Brand") and Congress Jewelers (the "Congress Brand", and collectively with the BBB Brand, Zell Brand, the Carlyle Brand, the J.E. Caldwell Brand, and the Park Promenade Brand, the "Finlay Brands"); and (ii) licensed jewelry departments in certain department store locations, pursuant to certain license agreements between Merchant and various department store chains (collectively, the "Department Store Shops");

WHEREAS, commencing on or about March 20, 2009, Merchant (i) commenced final clearance sales at all of its Department Store Shops with the assistance of Gordon Brothers Retail Partners, LLC ("GBRP") who is providing certain limited consulting services to Merchant in connection with such self-liquidating sales; and (ii) commenced promotional sales at its retail store locations identified on Exhibit 1A attached hereto (the "Current Stores") pursuant to a Consulting Agreement between Merchant and GBRP dated March 20, 2009, as amended as of May 20, 2009 (the "Consulting Agreement") and a certain Consignment Agreement among Merchant and certain of its debtor-affiliates and GBRP dated April 6, 2009 (the "Consignment Agreement");

WHEREAS, Merchant desires that Agent act as Merchant's exclusive agent for the purpose of (a) selling all of the Merchandise (as hereinafter defined) located in Merchant's forty nine (49) specialty retail store locations set forth on <u>Exhibit 1B</u> attached hereto (each a "<u>Store</u>", and collectively, the "<u>Stores</u>") and Merchant's two (2) distribution centers and storage locations, all of which are identified on <u>Exhibit 2(b)</u> attached hereto (collectively, the "<u>Distribution</u>"

<u>Centers</u>"), by means of a "going out of business," "sale on everything", "bankruptcy liquidation", "store closing", or similar sale (as further described below, the "<u>Sale</u>"); and (b) to the extent elected by Merchant pursuant to Section 15 hereof, dispose of Merchant's owned FF&E located at the Stores.

NOW THEREFORE, in consideration of the mutual covenants and agreements set forth herein, and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, Agent and Merchant hereby agree as follows:

Section 1. <u>Defined Terms</u>. The terms set forth below are defined in the Sections referenced of this Agreement:

<u>Defined Term</u>	Section Reference
Additional Agent Merchandise	Section 8.1(a)
Adjustment Amount	Section 3.4(a)
Agency Accounts	Section 7.2(a)
Agency Documents	Section 11.1(b)
Agent	Preamble
Agent's Additional Fee	Section 3.1(b)
Agent's Additional Agent	Section 3.2(a)
Merchandise Fee	
Agent's Base Fee	Section 3.1(b)
Agent's Fee	Section 3.2(a)
Agent Claim	Section 13.5
Agent Commission Sale Goods	Section 5.4
Agent Indemnified Parties	Section 143.1
Approval Order	Section 2.2
Aggregate Cost Value of	Section 3.3
Remaining Merchandise	
Base Payroll	Section $4.1(A)(1)(a)$
Beneficiaries	Section 3.4(d)
Benefits Cap	Section $4.1(A)(1)(a)$
Buying Discounts	Section 5.2
Central Expenses	Section 4.1(B)(i)
Competing Bidders	Section 17.10(a)
Consignment Agreement	Recitals
Consulting Agreement	Recitals
Cost Factor	Section 11.1(v)
Cost Value	Section 5.2
Defective Merchandise	Section 5.1(b)(i)
DC Merchandise	Section 5.1(b)(iii)
Designated Deposit Accounts	Section 7.2(b)
Designated Merchant	Section 7.2(a)
Accounts	
Discretionary Discounts	Section 11.1(n)
Display Merchandise	Section 5.1(b)(iv)
Distribution Centers	Recitals

Defined Term	Section Reference
Estimated Guaranteed Amount	Section 3.4(a)
Events of Default	Section 3.4(a)
Excluded Benefits	Section 4.1(B)(ii)
Excluded Goods	Section 5.3
Existing Agreements	Recitals
	Section 4.1
Expenses Expense Pudget	Section 4.1 Section 4.2(b)
Expense Budget	` '
Final Inventory Report	Section 3.4(a)
FF&E	Section 5.1(b)
FF&E Agent	Section 16
FF&E Election	Section 16
Final Reconciliation	Section 3.7(b)
Gross Rings	Section 3.6
Gross Rings Period	Section 3.6
Guaranteed Amount	Section 3.1(a)
Guaranty Percentage	Section 3.1(a)
Initial Guaranty Payment	Section 3.4
Inventory Ceiling	Section 3.1(c)
Inventory Floor	
Inventory Proceeds Threshold	Section 7.1
Inventory Cost File	Section 5.2(a)
Inventory Taking	Section 3.5(a)
Inventory Taking Instructions	Section 3.5(a)
Latent Defect	Section 8.5(b)
Latent Defect Returned	Section 8.5(b)
Merchandise	
Layaway/Special Order	Section 5.1(b)(vi)
Merchandise	
Layaway/Special Order Notice	Section 8.6
Layaway/Special Order Pick-	Section 8.6
up Date	
Lender Agent	Section 3.4(a)
Letter of Credit	Section 3.4(d)
Liens	Section 2.2(c)
Loss Prevention Policies	Section 11.1(w)
Memo Merchandise	Section 5.1(b)
Merchandise	Section 5.1(a)
Merchandise Removal	Section $5.1(a)$ Section $5.1(b)(v)$
Deadline	Section 3.1(0)(v)
Merchant	Preamble
	Section 6.1
Occupancy Agreements	
Occupancy Expenses Owned FF&E	Section 4.1(B)(iii) Section 16
Payment Date	Section 3.4(a)
Pre-Existing Liens	Section 11.1(c)

<u>Defined Term</u>	Section Reference
Pre-Sale Returned	Section 8.5(a)
Merchandise	
Pre-Sale Refund	Section 8.5(a)
Proceeds	Section 7.1
Recovery Amount	Section 3.1(b)
Reference Price	Section 5.2(b)
Remaining Merchandise	Section 3.3
Removed Goods	Section 5.3)
Repair/Sizing Services	Section 8.9
Retained Employee	Section 9.1
Retention Bonus	Section 9.4
Sale	Recitals
Sale Commencement Date	Section 6.1
Sale Guidelines	Section 8.1
Sale Term	Section 6.1
Sale Termination Date	Section 6.1
Sales Taxes	Section 8.3
Secured Lenders	Section 3.4(a)
Sharing Threshold	Section 3.1(b)
Shipping Variance	Section 3.5(b)
Shipping Variance Response	Section 3.5(b)
SKU	Section 3.5(a)
Store Receipt Deadline	Section 5.1(a)
Stores	Recitals
Supplies	Section 8.4
WARN Act	Section 9.1

Section 2. Appointment of Agent.

- 2.1 Merchant hereby irrevocably appoints Agent, and Agent hereby agrees to serve, as Merchant's exclusive agent for the limited purpose of (i) conducting the Sale, and (ii) to the extent designated by Merchant, disposing of Merchant's owned FF&E, in each case in accordance with the terms and conditions of this Agreement. Merchant's and Agent's obligations hereunder are subject to the approval of the Bankruptcy Court and shall be of no force and effect in the event that the Approval Order (as defined below) is not entered by September 25, 2009.
- 2.2 Merchant shall move for entry of an order, in a form acceptable to Merchant, Agent, Lender Agent, the Trustees, and the Official Committee of Unsecured Creditors (the "Creditors Committee") approving this Agreement and authorizing Merchant and Agent to conduct the Sale in accordance with the terms hereof (the "Approval Order"). The Approval Order shall provide, in a form reasonably satisfactory to the Merchant, Agent, the Lender Agent, and the Trustees among other things, that:

- (a) the terms of this Agreement (and each of the transactions contemplated hereby) are approved;
- (b) Merchant and Agent shall be authorized to continue to take any and all actions as may be necessary or desirable to implement this Agreement and each of the transactions contemplated hereby, including, without limitation, the actions contemplated in Section 8.10 of this Agreement;
- (c) Agent shall be entitled to sell all Merchandise hereunder free and clear of all liens, claims and encumbrances thereon (collectively, "<u>Liens</u>"), with any presently existing Liens encumbering all or any portion of the Merchandise or the Proceeds attaching only to the Guaranteed Amount and other amounts to be received by Merchant under this Agreement;
- (d) Agent shall have the right to use the Stores and Distribution Centers and all related store services, furniture, fixtures, equipment and other assets of Merchant as designated hereunder for the purpose of conducting the Sale, free of any interference from any entity or person;
- (e) Agent shall have the right to conduct, advertise, post signs, utilize sign walkers, and otherwise promote the Sale without further consent of any person (other than Merchant as provided for herein), in accordance with the terms and conditions of this Agreement and the Sale Guidelines, and without further compliance with applicable federal, state or local laws governing the conduct of store closing sales ("GOB Laws"); provided that Agent shall comply with applicable federal, state or local laws governing public health and safety;
- (f) Agent shall be granted a limited license and right to use until the Sale Termination Date the trade names and logos relating to and used in connection with the operation of the Stores, solely for the purpose of advertising the Sale in accordance with the terms of the Agreement;
- (g) all newspapers and other advertising media in which the Sale is advertised shall be directed to accept the Approval Order as binding and to allow Merchant and Agent to consummate the transactions provided for in this Agreement, including, without limitation, the conducting and advertising of the Sale in the manner contemplated by this Agreement;
- (h) all utilities, landlords, creditors and all persons acting for or on their behalf shall not interfere with or otherwise impede the conduct of the Sale, institute any action in any court (other than in the Bankruptcy Court) or before any administrative body which in any way directly or indirectly interferes with or obstructs or impedes the conduct of the Sale;
- (i) the Bankruptcy Court shall retain jurisdiction over the parties to enforce this Agreement;

(j) Agent shall not be liable for any claims against the Merchant other than as expressly provided for in this Agreement, and Agent shall have no successorship liabilities whatsoever; and

(k) Agent shall have a valid, duly perfected first priority lien and security interest in the Merchandise and any Proceeds to which Agent is entitled in accordance with the terms of this Agreement and a super-priority administrative expense claim on account of all of Merchant's monetary obligations to Agent hereunder, which lien and claim shall, prior to payment in full of the Guaranteed Amount, the Recovery Amount, and Expenses and any other amounts due from Agent to Merchant under this Agreement, be subject and subordinate to any secured pre-petition and post-petition facilities or obligations to the extent of the unpaid portion of the Guaranteed Amount, the Recovery Amount, and Expenses and any other amounts due from Agent to Merchant under this Agreement.

Section 3. Guaranteed Amount and Other Payments.

3.1 Payments to Merchant.

(a) As a guaranty of Agent's performance hereunder, Agent guarantees to Merchant that the Proceeds of the Sale shall equal eighty-five and three-quarters of one percent (85.75%) (the "Guaranty Percentage") of the aggregate Cost Value of the Merchandise as determined under Sections 3.4 and 3.5 hereof (the "Guaranteed Amount") plus an amount sufficient to pay all Expenses.

(b) To the extent that Proceeds exceed the sum of (x) the Guaranteed Amount, plus (y) the Expenses plus (z) the Agent's Fee (as defined below)(the sum of (x), (y) and (z), the "Sharing Threshold"), then all remaining Proceeds above the Sharing Threshold shall be shared fifty percent (50%) to Merchant and fifty percent (50%) to Agent. All amounts, if any, to be received by Merchant in excess of the Guaranteed Amount shall be referred to as the "Recovery Amount", and all amounts, if any, to be received by Agent in excess of the Agent's Fee, shall be referred to as the "Agent's Additional Fee". Agent shall pay to Merchant the Guaranteed Amount, unreimbursed Expenses due to Merchant, and the Recovery Amount, if any, in the manner and at the times specified in Sections 3.3 and 3.4 below. The Guaranteed Amount and the Recovery Amount will be calculated based upon the aggregate Cost Value of the Merchandise as determined by (A) the Final Inventory Report, and (B) the aggregate amount of Gross Rings (as adjusted for shrinkage in accordance with Section 3.6 of this Agreement).

3.2 The Guaranty Percentage has been calculated and agreed upon based upon the aggregate Cost Value of the Merchandise (without taking into account the adjustment to Cost Value for Semi Mount Merchandise and Watch Strap Merchandise) not being (i) less than one hundred seventeen million dollars (\$117,000,000) (the "<u>Inventory Floor</u>") or (ii) greater than one hundred twenty million dollars (\$120,000,000 (the "<u>Inventory Ceiling</u>"). To the extent that the aggregate Cost Value of the Merchandise is less than the Inventory Floor or greater than the Inventory Ceiling, the Guaranty Percentage shall be adjusted, on a pro rata basis, in accordance with Exhibit 3.1(c) hereto, as and where applicable.

3.3 Payments to Agent.

(a) For purposes of this Agreement, the following terms shall have the following meanings:

"Agent's Additional Agent Merchandise Fee" shall mean an amount equal to two and one hundred and twenty five thousandths percent (2.125%) of the aggregate documented cost paid by Agent (exclusive of any "lift," handling fees or other expenses) for the Additional Agent Merchandise actually sold during the Sale Term.

"Agent's Base Fee" shall mean an amount equal to six and three-quarters of one percent (6. 75%) of the Cost Value of the Merchandise.

"<u>Agent's Fee</u>" shall mean the sum of the Agent's Base Fee <u>plus</u> the Agent's Additional Agent Merchandise Fee.

(b) As its compensation for services rendered to Merchant, after sufficient Proceeds have been generated to reach the Agent's Fee (i.e.: Guaranteed Amount plus Expenses), Agent shall receive such excess Proceeds up to the amount of the Agent's Fee. In addition, if additional Proceeds are generated from the Sale after payment of the Agent's Fee, Agent shall be entitled to retain the Agent's Additional Fee.

3.4 Remaining Merchandise. Provided that no Event of Default has occurred and continues to exist on the part of the Agent, and after all payments are made to the Merchant as required hereunder, all Merchandise remaining, if any, at the Sale Termination Date (the "Remaining Merchandise") shall become the property of Agent. Agent shall use commercially reasonable efforts to sell all of the Merchandise during the Sale. Any proceeds received from the sale of any Remaining Merchandise shall be deemed Proceeds under this Agreement, provided that, for the purposes of tracking Proceeds to be received by Agent from the subsequent disposition of the Remaining Merchandise, at the conclusion of the Sale, Merchant and Agent shall jointly conduct a physical inventory taking of the Remaining Merchandise as an Expense of the Sale, to calculate the aggregate Cost Value of such Remaining Merchandise (the "Aggregate Cost Value of Remaining Merchandise"). Merchant shall have the right of last offer to repurchase some or all of the Remaining Merchandise so long as such right of last offer does not unreasonably interfere with Agent's ability to sell (on commercially reasonable terms) the Remaining Merchandise; and until such time as Agent has disposed of all of the Remaining Merchandise, Agent shall provide Merchant with a weekly written report of the status of such dispositions, which report shall set forth all of the offers that Agent has received from parties seeking to purchase the Remaining Merchandise, and Merchant shall have the right of last offer to repurchase some or all of the Remaining Merchandise at the price offered by any such third party.

3.5 <u>Time of Payments.</u>

(a) On the first business day following the Sale Commencement Date (the "Payment Date"), Agent shall pay to Merchant an amount (the "Initial Guaranty Payment") equal to eighty percent (80%) of the product of (i) the Guaranty Percentage and (ii) the

estimated aggregate Cost Value of the Merchandise (including DC Merchandise) to be included in the Sale as reflected on Merchant's books and records on the last business day immediately preceding the Sale Commencement Date (the "<u>Estimated Guaranteed Amount</u>") by wire transfer as follows:

- Fifteen percent (15%) of the Estimated Guaranteed Amount (A) (the "Adjustment Amount Escrow") shall be deposited into an escrow account with an escrow agent (the "Escrow Agent") reasonably acceptable to Merchant, Agent, Wilmington Trust, FSB, as successor trustee (the "Second Lien Indenture Trustee") under that certain second lien indenture dated as of November 26, 2008 (the "Second Lien Indenture") and HSBC Bank USA, National Association or any successor or replacement trustee (the "Third Lien Indenture Trustee", and together with the Second Lien Indenture Trustee, the "Trustees") as trustee under that certain third lien indenture dated as of November 26, 2008 (the "Third Lien Indenture" and together with the Second Lien Indentures, the "Indentures") (collectively the "Indenture Lien Holders"), and General Electric Capital Corporation, in its capacity as Agent for the lenders under that certain Fourth Amended and Restated Credit Agreement dated as of November 9, 2007 by and between, among other parties, the Merchant, Carlyle & Co. Jewelers LLC, L. Congress, Inc., Finlay Enterprises, Inc., certain additional subsidiaries thereof, the lenders party thereto (collectively, the "Secured Lenders"), and General Electric Capital Corporation, as Agent for the Secured Lenders (such agent, the "Lender Agent"), as such Fourth Amended and Restated Credit Agreement has been and may hereafter be amended, supplemented, restated or otherwise modified from time to time (the "Credit Agreement"), which amount shall be held in escrow by the Escrow Agent pursuant to the terms of an escrow agreement reasonably acceptable to Merchant, Agent, the Lender Agent and the Trustees; provided however, on the fifteenth (15th) day after the Sale Commencement Date, Merchant and Agent shall confer in good faith for purposes of evaluating whether, based upon results of the Inventory Taking known to date, all or a portion of the Adjustment Amount Escrow can be released to Merchant; and
- (B) The balance of the Initial Guaranty Payment shall be deposited into the account designated by Merchant and shall not be subject to any use restriction hereunder, but shall be subject in all respects to the liens and claims of the Lender Agent and the Indenture Lien Holders, among others, as provided in the Approval Order. The balance of the Guaranteed Amount, if any, shall be paid by Agent to Merchant by wire transfer to the account designated by Merchant on the <u>earlier</u> of (i) the second business day following the issuance of the final report of the aggregate Cost Value of the Merchandise included in the Sale as reflected in the Inventory Taking report (the "<u>Final Inventory Report</u>"), after review, reconciliation and verification thereof by Agent and Merchant in

consultation with the Lender Agent (to the extent that any amounts under the Credit Agreement remain unpaid) and a designated representative for the Trustees for the Indenture Lien Holders, which designation shall be made by HSBC Bank USA, National Association, in its capacity as Collateral Agent under the Indentures (in accordance with the Indentures), and the Creditors Committee; provided, however, that Merchant and Agent shall exercise reasonable best efforts to reconcile the Inventory Taking within ten (10) days after its completion and (ii) the date that is thirty (30) days after the Sale Commencement Date, in which case the immediate payment to be made shall be of the undisputed balance of the Guaranteed Amount, and to the extent that on such date Merchant and Agent agree that all or a portion of the Adjustment Escrow Amount can be released, Merchant and Agent shall promptly instruct the Escrow Agent to release such amounts to Merchant.

- In the event that the Final Inventory Report is issued after payment of the undisputed portion of the Guaranteed Amount, or in the event that the Initial Guaranty Payment and/or all other amounts funded by Agent on account of the Guaranteed Amount exceeds the Guaranteed Amount, the Agent or Merchant, as the case may be, shall pay to the Merchant or Agent, as the case may be, the amount (the "Adjustment Amount") by which the actual Guaranteed Amount exceeds or is less than the sum of the Initial Guaranty Payment and the undisputed balance of the Guaranteed Amount actually paid as set forth above, within three (3) business days after the Final Inventory Report has been issued. To the extent that Merchant is entitled to receive a Recovery Amount from Proceeds, Agent shall pay such Recovery Amount as part of the Final Reconciliation under Section 3.7, as soon as commercially reasonable after the Sale Termination Date. To the extent that the Agent is owed the Adjustment Amount, Merchant and Agent shall, within two (2) business days after the Adjustment Amount is determined, jointly instruct the Escrow Agent to release the Adjustment Amount to Agent, with any remaining amounts in the Adjustment Amount Escrow to be released to Merchant. To the extent that the Adjustment Escrow Amount is not sufficient to satisfy the Adjustment Amount due to Agent, then Agent shall make demand for payment of any such unpaid amounts of Merchant and Merchant shall promptly tender payment of the Adjustment Amount to Agent.
- (b) All amounts required to be paid by Agent or Merchant under any provision of this Agreement shall be made by wire transfer of immediately available funds which shall be wired by Agent or Merchant, as applicable, no later than 2:00 p.m. (Eastern Time) on the date that such payment is due; <u>provided</u>, <u>however</u>, that all of the information necessary to complete the wire transfer has been received by Agent or Merchant, as applicable, by 10:00 a.m. (Eastern Time) on the date that such payment is due. In the event that the date on which any

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such payment is due is not a business day, then such payment shall be made by wire transfer on the next business day.

- (c) Agent agrees that if at any time during the Sale Term, Merchant holds any amounts due to Agent hereunder, Merchant may in its discretion offset such amounts being held by Merchant against any amounts due and owing by, or required to be paid by, Agent under this Agreement. In addition, Merchant agrees that if at any time during the Sale Term, Agent holds any amounts due to Merchant hereunder, Agent may in its discretion offset such amounts being held by Agent against any amounts due and owing by, or required to be paid by Merchant under this Agreement. Any such setoffs should be reconciled as part of the weekly reconciliation.
- (d) <u>Letter of Credit</u>. In order to secure the Agent's obligations under this Agreement, in respect of (x) the payment of the unpaid portion of the Guaranteed Amount, (y) Expenses, and (y) the Recovery Amount, if any, on the Payment Date, Agent shall furnish Merchant with an irrevocable standby Letter(s) of Credit naming the Merchant as beneficiary (the "Beneficiary") in the aggregate original face amount equal to the difference between the Estimated Guaranteed Amount and the Initial Guaranty Payment, plus three (3) weeks estimated Expenses, which shall be substantially in the form of Exhibit 3.4 hereof (collectively, the "Letter of Credit"). The Letter of Credit shall have an expiration date of no earlier than sixty days after the Sale Termination Date. Unless the parties shall have mutually agreed that they have completed the final reconciliation and verification of the Final Inventory Report under this Agreement, then, at least thirty (30) days prior to the initial or any subsequent expiration date of the Letter of Credit, Agent shall secure and the Beneficiaries shall receive an amendment to the Letter of Credit solely extending (or further extending, as the case may be) the expiration date by at least sixty (60) days. If the Beneficiaries fail to receive such amendment to the Letter of Credit no later than thirty (30) days before the expiration date of the Letter of Credit, then all amounts hereunder shall become immediately due and payable and the Beneficiaries shall be permitted to draw under the Letter of Credit in payment of amounts owed and the Beneficiaries shall hold the balance of the amount drawn under the Letter of Credit as security for amounts that may become due and payable to Merchant. At Agent's request, the Beneficiaries shall take all actions reasonably required to reduce the amount available to be drawn under the Letter of Credit by amounts credited against the Guaranteed Amount; provided, however, that the Letter of Credit shall not be reduced below three (3) weeks of estimated Expenses. In the event that Agent, after receipt of five (5) days notice (which notice shall not be required if Agent or any member of Agent shall be a debtor under title 11 of the United States Code), fails to pay the Guaranteed Amount, or portion thereof, or any Expenses when due, the Beneficiaries, individually or collectively, may draw on the Letter of Credit in an amount equal to the unpaid, past due amount of the Guaranteed Amount or Expenses that is not the subject of a reasonable dispute.

3.5 Inventory Taking.

(a) As soon as practicable following the Sale Commencement Date, but in no event later than ten (10) days after the Sale Commencement Date, Merchant and Agent shall cause a stock-keeping unit ("SKU") and retail physical inventory taking at the Stores (the "Inventory Taking"). The Inventory Taking shall be conducted by Merchant and Agent only

without using any third party inventory taking service. The Inventory Taking shall be conducted in accordance with the procedures and instructions attached hereto as Exhibit 3.5(a) (the "Inventory Taking Instructions"). Agent shall be responsible for fifty percent (50%) of the payroll and benefits, subject to the Benefits Cap, for Retained Employees used during the Inventory Taking as an Expense hereunder; and Merchant shall pay the remaining fifty percent (50%) of the payroll and benefits for Retained Employees used during the Inventory Taking. Except for the Inventory Taking costs provided for in the two preceding sentences, Merchant, Agent and the Secured Lenders shall each bear their respective costs and expenses relative to the Inventory Taking. Merchant, Agent (and the Secured Lenders in their discretion) shall each have representatives present during the Inventory Taking and each shall review and verify the listing and tabulation of the Inventory Taking. Merchant agrees that, during the conduct of the Inventory Taking in each of the Stores, the applicable Store shall be closed to the public, and no sales or other transactions shall be conducted. Merchant and the Agent further agree that until the Inventory Taking in each particular Store is completed, neither Merchant nor the Agent shall: (i) other than with respect to sales of Merchandise in the ordinary course as part of the Sale at the Stores, transfer any Merchandise to or from that Store, (ii) move Merchandise within or about the Stores, so as to make any such items unavailable for counting as part of the Inventory Taking, and/or (iii) remove any hang tags, price tickets or inventory control tags affixed to any Merchandise. Merchant and Agent agree to cooperate with each other to conduct the Inventory Taking commencing at a time that would minimize the number of hours that such locations would be closed for business. The Agent and Merchant agree that they will, and agree to cause their respective representatives to, cooperate and assist in the preparation and the calculation of the aggregate Cost Value of the Merchandise included in the Sale, including, without limitation, making available, to the extent necessary books, records, work papers and personnel.

- (b) DC Merchandise delivered to the Stores after the Inventory Taking at such location shall be counted and reconciled within two (2) business days after receipt of such goods at the subject Stores, in accordance with the procedures to be agreed upon by Merchant and Agent prior to the Sale Commencement Date. Failure by Agent to report any variance between the received shipment and the applicable shipping documents (each a "Shipping Variance") within such two (2) business day period shall, absent manifest error, result in such receipts being automatically confirmed as received, consistent with the applicable shipping documents. Merchant shall have two (2) business days to verify a timely reported Shipping Variance (each a "Shipping Variance Response"); failure to respond to an asserted Shipping Variance within such two (2) business day period shall result in such Shipping Variance being deemed valid; provided however for the purposes of this Section 3.5(b), Saturdays, Sundays and legal holidays do not count as business days even if the receiving Store is open for business. If Merchant timely issues a Shipping Variance Response that disputes the asserted Shipping Variance, Merchant and Agent shall cooperate with each other to verify and resolve such dispute.
- 3.6 <u>Gross Rings</u>. For the period from the Sale Commencement Date until the Inventory Date for each Store (the "<u>Gross Rings Period</u>"), Agent and Merchant shall keep a strict count of register receipts and reports to determine the actual Cost Value of the merchandise sold by SKU ("<u>Gross Rings</u>"). All such records and reports shall be made available to Agent and Merchant during regular business hours upon reasonable notice. Agent

shall pay that portion of the Guaranteed Amount calculated on the Gross Rings basis, to account for shrinkage, on the basis of one hundred one percent (101%) of the aggregate Cost Value of Merchandise sold during the Gross Rings Period.

3.7 Reconciliation.

- (a) On each Thursday during the Sale Term, commencing on the second Thursday after the Sale Commencement Date, Agent and Merchant shall cooperate to jointly prepare a reconciliation of the weekly Proceeds of the Sale, Expenses and any other Sale related items that either party may reasonably request. Merchant and Agent agree to provide the Indenture Lien Holders with copies of all of the weekly reconciliations.
- (b) Within thirty (30) days after the Sale Termination Date, Agent and Merchant shall jointly prepare a final reconciliation of the Sale, including, without limitation, a summary of Proceeds, Expenses, and any other accounting required hereunder (the "Final Reconciliation"). Within five (5) days of completion of the Final Reconciliation, Agent shall pay to Merchant, or Merchant shall pay to Agent, as the case may be, any and all amounts due the other pursuant to the Final Reconciliation. During the Sale Term, and until all of the Agent's obligations under this Agreement have been satisfied, Merchant and Agent shall have reasonable access to Merchant's and Agent's records with respect to Proceeds and Expenses to review and audit such records.
- (c) In the event that there is a dispute with respect to the Final Reconciliation, such dispute shall be promptly (and in no event later than the third business day following the request by either Merchant or Agent) submitted to the Bankruptcy Court for expedited resolution.

Section 4. Sale Expenses.

- 4.1 <u>Expenses</u>. Agent shall be responsible for all Expenses arising and accruing during and attributable to the Sale Term, which expenses shall be funded by Agent in accordance with Section 4.2 below. As used herein, "<u>Expenses</u>" shall mean the following directly incurred Store-level Sale expenses arising and accruing during and attributable to the Sale Term, limited as follows:
- (A) (1) (a) base payroll, inclusive of any commissions earned by the Retained Employees consistent with Merchant's policies, or as otherwise agreed between Merchant and Agent, managers' salaries, and overtime premium payments associated with overtime hours worked (collectively, as and how applicable, "Base Payroll"), of Merchant's Retained Employees used in connection with the Sale for actual days worked (or in the case of hourly employees, the hours worked); plus (b) an amount equal to 21.60% of such Base Payroll (the "Benefits Cap") for the payment of all related payroll taxes, workers' compensation and benefits of Merchant's Retained Employees used in connection with the Sale (including, without limitation, medical and dental benefits, group life insurance, accidental death insurance, short and long term disability, accrual for sick pay, and accrual for vacation and holiday pay) for all such Retained Employees used, in aggregate, which arise and are accrued during the Sale Term

and are directly attributable to the Sale, plus (c) actual costs payable to third party payroll processors;

- (2) costs of all security in the Stores including, without limitation, security systems, building alarm service, alarm service maintenance, courier and guard service;
- (3) Retention Bonuses for Retained Employees, and related payroll taxes, as provided for in Section 9.4 below;
- (4) advertising (including without limitation signwalkers, media advertising, and internet, email, and direct mailings relating to the Sale) and Store interior and exterior signage and banners relating to the Sale;
 - (5) long distance telephone expenses;
- (6) bank card (including, Merchant's propriety card, to the extent acceptable by Agent) fees, bank card error fees, credit card fees, and chargebacks in respect of disputed sales during the Sale Term (however there shall be cooperation between Merchant and Agent to resolve chargeback of any kind in respect of any authorized sale on a credit card where Agent or Merchant produces a receipt evidencing that the sale subject to such chargeback was a final sale);
- (7) bank service charges (for Store and corporate accounts), check guarantee fees, bad check expenses, missing deposits, cash overages and/or shortages, data capture servicing for banking information;
 - (8) costs for additional Supplies in accordance with Section 8.4 hereof;
- (9) all fees and charges required to comply with all laws and regulations applicable to the Sale;
- (10) any and all costs, including delivery and freight costs, related to the processing, transfer and consolidation of Merchandise between the Stores and all costs incurred in connection with disposing of and/or selling the Remaining Merchandise;
 - (11) housekeeping and cleaning expenses related to the Stores;
- (12) all travel expenses, including living expenses, payable to Merchant's employees relating to travel by such employees at the request of Agent, which shall include, without limitation, the costs of transferring Merchant's employees between Stores;
- (13) on-site supervision during the Sale, including base fees and reasonable and customary deferred compensation of Agent's consultants, supervisors and field personnel (provided that on or before the Sale Commencement Date Agent shall provide Merchant with a copy of its proposed deferred compensation plan, which plan shall be subject to Merchant's approval, with respect to any deferred compensation in excess of base fees, and which approval shall not be unreasonably withheld or delayed), travel to and from the Stores, and incidental out-

of-pocket and commercially reasonable travel expenses relating thereto;

- (14) all costs and expenses of providing such additional Store-level services, including, without limitation, the employment of temporary help (which shall be coordinated, approved and implemented through Merchant's human resources department), which the Agent in its reasonable discretion considers appropriate, and other Merchant-approved miscellaneous Store-level expenses incurred by Agent;
- (15) postage, courier and overnight mail charges to and from or among the Stores and central office (solely to the extent relating to the Sale);
- (16) Occupancy Expenses on a per diem, per Store basis in an amount equal to the per diem total, by Store as described in Exhibit 4.1, plus percentage rent, to the extent that percentage rent provisions, resulting in amounts due to the landlord in excess of the annual base rent due under the subject lease for such Store, are triggered (but with respect to such percentage rent obligation, only to the extent the applicable percentage rent formula is specifically disclosed and quantified on Exhibit 4.1 on a per Store basis);
- (17) fifty percent (50%) of the costs of the payroll and benefits, subject to the Benefits Cap, for Retained Employees used during the Inventory Taking;
- (18) Agent's cost of capital, reasonable legal, and letter of credit fees associated with the Sale:
 - (19) Actual cost of Agent's insurance required under Section 12.4 hereof;
- (20) Central Expenses in the amount of \$10,000 per week during the Sale Term; and
- (21) The actual documented cost paid by Agent for (which shall not include any "lift", handling fees or other similar type expenses) the Additional Agent Merchandise sold during the Sale, plus all actual documented freight, handling and insurance expenses and/or any other actual documented costs relating to all of the Additional Agent Merchandise included in the Sale (whether or not sold during the Sale); <u>provided</u> however, to the extent that Agent was reimbursed for any of the foregoing items as Additional Goods Expenses, such amounts shall not be included as an Expense under this Agreement
- (22) any other expense approved by Merchant in writing and that is directly incurred by Agent in connection with the Sale.
- (B) As used herein, the following terms have the following respective meanings:
- (i) "<u>Central Expenses</u>" means costs and expenses for Merchant's central administrative services necessary for the Sale consisting of sales audit, MIS services, POS systems, payroll processing, cash reconciliation, inventory processing and handling, data processing and reporting and any similar services.

(ii) "Excluded Benefits" means all benefits of any kind and nature in excess of the Benefits Cap, including without limitation vacation days or vacation pay, sick days or sick leave, maternity leave or other leaves of absence, termination or severance pay, WARN Act obligations, union dues or other amounts due under any union contract or collective bargaining agreement, pension benefits, ERISA coverage and similar contributions, and payroll taxes, worker's compensation and health insurance benefits.

(iii) "Occupancy Expenses" means base rent, percentage rent, HVAC, utilities, CAM, real estate and use taxes, merchant's association dues and expenses, personal property leases (including, without limitation, point of sale equipment), cash register maintenance, telephone base fees, rental for furniture, fixtures and equipment, and store trash and snow removal expenses, all of the foregoing as categorized or reflected on Exhibit 4.1 hereto; but limited to the per diem, per Store amounts/formulas set forth on Exhibit 4.1.

"Expenses" shall not include: (i) Excluded Benefits; (ii) any rent, occupancy, or occupancy-related expenses other than Occupancy Expenses as limited to those categories and amounts/formulas as described in Exhibit 4.1; (iii) Central Expenses, all of which (other than the amount contemplated by Section 4.1(A)(20)) shall be provided/paid by Merchant in connection with the Sale and (iv) any other costs, expenses or liabilities associated with the Sale or the Stores (arising before, during or after the Sale), all of which shall be paid by Merchant promptly when due.

4.2 Payment of Expenses.

(a) Agent shall reimburse Merchant for all Expenses. All Expenses incurred during each week of the Sale (i.e., Sunday through Saturday) shall be paid by Merchant as provided for herein, subject to reimbursement by Agent immediately following the weekly Sale reconciliation pursuant to Section 3.7. Agent and/or Merchant may review or audit the Expenses at any time. To the extent that any Expenses may be described in more than one section hereof, then such Expenses shall be paid, reimbursed or accounted for only once (and any applicable cap shall apply in the case).

(b) <u>Expense Budget</u>. Prior to the Sale Commencement Date, Agent shall deliver its budget (the "<u>Expense Budget</u>") to Merchant, setting forth in reasonable detail Agent's estimated budget for the Expenses of the Sale; provided however that Agent shall not be bound by such estimate.

Section 5. Merchandise.

5.1 Merchandise Subject to this Agreement.

(a) For purposes of this Agreement, "Merchandise" shall mean: (i) all finished goods inventory that is owned by Merchant and located at the Stores as of the Sale Commencement Date; (ii) DC Merchandise received in the Stores on or before the 14th day after the Sale Commencement Date (the "Store Receipt Deadline"), in the amount not to exceed the amounts set forth on Exhibit 5.1(a)(ii); (iii) Defective Merchandise, Display Merchandise, and

Layaway/Special Order Merchandise that is not picked up by customers on or prior to the Layaway/Special Order Pick-Up Date; and (iv) Merchandise subject to Gross Rings.

- (b) Notwithstanding the foregoing, Merchandise shall not include: (1) goods which belong to sublessees, licensees or concessionaires of Merchant; (2) Defective Merchandise for which Merchant and Agent cannot agree upon a Cost Value; (3) goods held by Merchant on memo, on consignment, or as bailee ("Memo Merchandise"), unless otherwise agreed to by Merchant and Agent; (4) Removed Goods, if any; (5) Additional Agent Merchandise; (6) Latent Defect Returned Merchandise; (7) Department Store Merchandise; and (8) furnishings, trade fixtures, equipment and improvements to real property which are located in the Store (collectively, "FF&E"). As used in this Agreement the following terms have the respective meanings set forth below:
- (i) "Defective Merchandise" means any item of inventory that is not saleable as first quality inventory because it is dented, worn, scratched, faded, torn, tailored or merchandise affected by other similar defenses rendering it not first quality (such as, for example, watches that are not running, broken sets (e.g., bridal sets missing components or single earrings), unsold goods requiring repair, or pierced earrings without backs), and as to which Agent and Merchant mutually agree on its value to define its Cost Value; provided however, notwithstanding the foregoing, except with respect to Semi-Mount Merchandise and Watch Strap Merchandise, the items of Merchandise contained in the various inventory buckets identified on the Inventory Discussion Points Schedule, annexed hereto as Exhibit 5.1(b)(i) shall not constitute Defective Merchandise unless such item is otherwise defective; provided further, for the avoidance of any doubt loose stones that constitute finished, first quality inventory shall not be Defective Merchandise unless such item is otherwise defective.
- (ii) "<u>Department Store Merchandise</u>" means merchandise from Merchant's department store operations, other than the approximately \$145,000 of goods transferred by Merchant to the Stores prior to the Sale Commencement Date, as set forth on Exhibit 5.1(b)(i).
- (iii) "<u>DC Merchandise</u>" means those items of inventory located in Merchant's distribution center; <u>provided however</u> that the DC Merchandise shall conform to the information set forth on <u>Exhibit 5.1(b)(iii)</u> and <u>provided further</u> that DC Merchandise shall not include any goods which had been offered for sale in, or allocated to, any of Merchant's department store operations. Agent agrees to furnish Merchant promptly after the conclusion of any Auction with respect to this Agreement (and, in any event, no later than on the Sale Commencement Date) with Agent's designation of DC Merchandise for transfer to the Stores.
- (iv) "<u>Display Merchandise</u>" means those items of inventory used in the ordinary course of business as displays or floor models, including inventory that has been removed from its original packaging for the purpose of putting such item on display but not customarily sold or saleable by Merchant, which goods are not otherwise damaged or defective. For the avoidance of doubt, Merchandise created solely for display and that is not saleable in the ordinary course of business shall not constitute Display Merchandise and shall not be sold by Agent.

- (iv) "<u>Layaway/Special Order Merchandise</u>" means all items of Merchandise held at the Stores on layaway, or on special order and delivered by Merchant to the Stores, in each case, where the goods subject to layaway or special order are properly identified, segregated, and in a condition as described in the documentation.
- (v) "<u>Semi-Mount Merchandise</u>" means all items of semi-mount Merchandise having an aggregate Cost Value of approximately \$5,600,000, including, but not limited the items reflected in the following files: 49 Stores Folder 2 Inventory Information Folder, Inventory Discussion Points Folder: BBB Semi-Mount and Loose Stone Inventory and CCJ Semi-Mount and Loose Stone Inventory.
- (vi) "<u>Watch Strap Merchandise</u>" means all items of watch strap Merchandise having an aggregate Cost Value of approximately \$211,000, including, but not limited to, the amount as reflected in the following files: BBB Watch Strap Inventory, and CCJ Watch Strap and Preown YE Inventory.

5.2 Valuation.

(a) For purposes of this Agreement, "<u>Cost Value</u>" shall mean with respect to each item of Merchandise (other than Defective Merchandise, Semi-Mount Merchandise, and Watch Strap Merchandise), the lower of: (i) the Cost Value as reflected in the files entitled:

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#02AL - CCJ_Hierarchy_20090913.TXT;

#02AM - CCJ_ITEM_20090913.TXT

#02AN - CCJ_ INV_SKU_49_090914.TXT

#02AI - BBB_HIERARCHY_20090912.txt

#02AJ - BBB_ITEM_20090912.txt

#02AK - BBB_INV_SKU_49_20090912.txt
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as posted to Merchant's due diligence data room on September 16, 2009 (the "Inventory Cost File") or (ii) the Reference Price of such item; provided, however, that only in connection with calculation of the Inventory Floor and Inventory Ceiling under Section 3.1(c) and the Cost Factor under Section 11.1(v), the Cost Value shall be as set forth in Section 5.2(a)(i) and will not include any Reference Price data. With respect to Defective Merchandise, "Cost Value" shall mean the value that Merchant and Agent reasonably agree (it being the parties expectation that Defective Merchandise for which Merchant and Agent cannot agree on a "Cost Value" will be excluded from the Sale). With respect to Semi-Mount Merchandise and Watch Strap Merchandise, "Cost Value" shall mean the Cost Value as reflected in the Cost Files for such items of Merchandise, multiplied by fifty percent (50%). Merchant represents that the Inventory Cost File does not account for any volume discounts, advertising co-op discounts, rebates or discounts associated with expedited payment terms offered by any vendor (collectively, the "Buying Discounts"), and Merchant and Agent agree that the Cost Value of any item of Merchandise shall not be adjusted for any such amounts.

- (b) For purposes of this Agreement, "<u>Reference Price</u>" shall mean with respect to each item of Merchandise the "Ticket Retail" price identified for such item of Merchandise, as reflected in the Inventory Cost File.
- 5.3 Excluded Goods. Merchant shall retain all rights and responsibility for any goods not included as "Merchandise" hereunder (the "Excluded Goods"). At Merchant's election (with the consent of the Trustees and in consultation with the Creditors Committee), to be exercised on or before the Sale Commencement Date (except with respect to the Department Store Merchandise, in which case the election must be exercised on or before October 14, 2009, Agent shall accept goods, including Removed Goods and/or Display Goods (if Merchant so elects), not included as "Merchandise" hereunder for sale as "Agent Commission Sale Goods" at prices established by the Agent. Except with respect to Department Store Merchandise that Merchant elects to treat as Agent Commission Sale Goods, the Agent shall retain twenty percent (20%) of the sale price for all sales of Agent Commission Sale Goods, and Merchant shall receive eighty percent (80%) of the receipts in respect of such sales; provided however, Agent shall have the exclusive right to determine the sale prices for Agent Commission Sale Goods. With respect to Department Store Merchandise that Merchant elects to treat as Agent Commission Sale Goods, Agent shall retain twenty five percent (25%) of the sale price for all sales of Agent Commission Sale Goods, and Merchant shall receive seventy five percent (75%) of the receipts in respect of such sales, and Agent shall have the sole right to determine the sale prices and sales strategy for any such goods. Any unsold Agent Commission Sale Goods at the end of the Sale shall be returned to Merchant. If Merchant does not elect to have Agent sell Excluded Goods (including Department Store Merchandise) as Agent Commission Sale Goods, then all such items will be removed by Merchant from the Stores at its expense as soon as practicable after the Sale Commencement Date. Except as expressly provided in this Section 5.4, Agent shall have no cost, expense or responsibility in connection with any Excluded Goods.

Section 6. Sale Term.

Subject to the Approval Order, the Sale shall commence at the 6.1 Term. Stores on the first day after entry of the Approval Order by the Bankruptcy Court, which shall be entered no later than September 25, 2009 (the "Sale Commencement Date"). Subject to any restrictions that may exist (after giving effect to the application of the Approval Order) by virtue of applicable law or regulation, and/or the terms of the applicable Store leases, reciprocal easement agreements and other similar agreements relating to the occupancy of the Stores all of which are specifically disclosed on Exhibit 6.1, (collectively, "Occupancy Agreements"), the Agent shall complete the Sale at each Store, and shall vacate each Store's premises in favor of Merchant or its representative or assignee on or before[: (i) the applicable lease termination date, with respect to the Stores identified on Exhibit 6.1 annexed hereto; or (ii) February 28, 2010 (the "Sale Termination Date"), unless such date is extend upon mutual agreement of Merchant (with the consent of the Trustees and in consultation with the Creditors Committee) and Agent, on notice to the affected landlords and attorneys general for the state in which the affected Stores are located. The period from the Sale Commencement Date to the Sale Termination Date shall be referred to herein as the "Sale Term." Subject to applicable law or regulation, the Sale Termination Date may be (a) extended by mutual written agreement of Agent and Merchant, upon request of Agent; or (b) accelerated by Agent, in which case Agent shall provide Merchant with not less than seven (7) days advance written notice of any such planned accelerated Sale Termination Date.

6.2 <u>Vacating the Stores</u>. On the Sale Termination Date, the Agent shall leave the Stores in "broom clean" condition (ordinary wear and tear excepted). All assets of Merchant used by Agent in the conduct of the Sale (e.g. FF&E, Supplies, etc.) shall be returned by Agent to Merchant or left at the Stores premises at the end of the Sale Term to the extent the same have not been used in the conduct of the Sale or have not been otherwise disposed of through no fault of Agent; <u>provided</u>, <u>however</u>, Agent shall remove all Remaining Merchandise at each of the Stores and Agent shall retain title of the unsold Merchandise, subject to Agent's obligations to dispose of such Remaining Merchandise in accordance with Section 3.3 hereof.

Section 7. Sale Proceeds.

7.1 Proceeds. For purposes of this Agreement, "Proceeds" shall mean the aggregate of (a) the total amount (in dollars) of all sales of Merchandise and Additional Agent Merchandise made under this Agreement, exclusive of Sales Taxes, and specifically excluding (i) proceeds from Merchant's sale of merchandise prior to the Sale Commencement Date; and (ii) collections of accounts receivable at the Store level, if any; and (b) all proceeds of (i) Merchant's (or Agent's, if applicable) insurance for loss or damage to, as the case may be, Merchandise Additional Agent Merchandise or loss of cash arising from events occurring during the Sale Term; provided, however, to the extent that such insurance proceeds exceed the sum of (x) the portion of the Guaranteed Amount attributable to such lost or damaged, as the case may be, Merchandise or Additional Agent Merchandise, plus (y) Expenses incurred to date and directly attributable to the sale of such lost or damaged, as the case may be, Merchandise or Additional Agent Merchandise, plus (z) the Agent's Fee that is attributable or that would have been attributable to such lost or damaged, as the case may be, Merchandise or Additional Agent Merchandise (the "Insurance Proceeds Threshold'), then the excess insurance proceeds above the Insurance Proceeds Threshold shall be treated as Proceeds. Proceeds shall also include any and all proceeds received by Agent from the disposition, in a commercially reasonable manner, of Remaining Merchandise at the end of the Sale whether through salvage, bulk sale or otherwise.

7.2 Control of Proceeds.

(a) From and after the Payment Date, Agent may establish its own accounts, dedicated solely for the deposit of the Proceeds and the disbursement of amounts payable to Agent hereunder (the "Agency Accounts") and Merchant shall promptly upon Agent's request execute and deliver all necessary documents to open and maintain the Agency Accounts. Agent shall exercise sole signatory authority and control with respect to the Agency Accounts; provided, however, upon request, Agent shall deliver to Merchant copies of all bank statements and other information relating to such accounts. Merchant shall not be responsible for and Agent shall pay as an Expense hereunder, all bank fees and charges, including wire transfer charges, related to the Agency Accounts, whether received during or after the Sale Term. Upon Agent's designation of the Agency Accounts, all Proceeds of the Sale (including credit card proceeds) shall be deposited into the Agency Accounts.

- (b) During the period between the Sale Commencement Date and the date (if any) Agent designates the Agency Accounts, all Proceeds of the Sale (including credit card proceeds), shall be collected by Agent and deposited on a daily basis into depository accounts designated by Merchant for the Stores, which accounts shall be designated solely for the deposit of Proceeds of the Sale (including credit card proceeds), and the disbursement of amounts payable by Agent hereunder (the "Designated Deposit Accounts"). Commencing on the first business day following the Payment Date and on each business day thereafter, Merchant shall promptly pay to Agent by wire funds transfer all collected funds constituting Proceeds deposited into the Designated Deposit Accounts.
- (c) <u>Credit Card Proceeds</u>. Agent shall have the right (but not the obligation) to use Merchant's credit card facilities (including Merchant's credit card terminals and processor(s), credit card processor coding, Merchant identification number(s) and existing bank accounts) for credit card Proceeds and credit card transactions shall be processed using Merchant's customary practices and procedures. All credit card Proceeds shall be deposited into the Designated Merchant Accounts. Merchant shall not be responsible for and Agent shall pay as an Expense hereunder, all credit card fees, charges, and chargebacks related to the Sale, whether received during or after the Sale Term.

Section 8. Conduct of the Sale.

- 8.1 <u>Rights of Agent</u>. Agent shall be permitted to conduct the Sale as a "going out of business," "store closing," "sale on everything", or similar theme sale in the Stores throughout the Sale Term in a manner consistent with the Sale guidelines annexed hereto as <u>Exhibit 8.1</u> (the "<u>Sale Guidelines</u>"). Agent shall conduct the Sale in the name of and on behalf of Merchant in a commercially reasonable manner and in compliance with the terms of this Agreement. In addition to any other rights granted to Agent hereunder, but subject to the terms of this Agreement, the Agent shall be permitted to:
- (a) establish and implement advertising, signage and promotion programs consistent with the applicable theme (including, without limitation, by means of media advertising, internet, email, and direct mailings, banners, sign-walkers, A-frame and similar interior and exterior signs);
- (b) establish Sale prices and Store hours; <u>provided however</u>, during the Sale Term, the Agent will (a) provide Merchant with necessary information for Merchant to notify the Indenture Lien Holders, at least one day in advance, of any change in the prevailing discount rate utilized at the Stores, but in any event no less frequently then weekly, commencing on the Sale Commencement Date; and (b) provide Merchant, for dissemination to the Indenture Lien Holders, with a weekly report detailing by Store the corresponding prevailing discount rate and a calculation of the weighted average prevailing discount rate for all Stores, based on the balance of the then remaining Merchandise at the Stores;
- (c) use in furtherance of the Sale only, without charge during the Sale Term, all FF&E, advertising materials, Store-level and corporate-level customer lists and mailing lists (including without limitation email lists), computer hardware and software, existing Supplies located at the Stores, intangible assets (including Merchant's name, logo and tax

identification numbers), Store keys, case keys, security codes, and safe and lock combinations required to gain access to and operate the Stores, and any other assets of Merchant located at the Stores (whether owned, leased, or licensed); <u>provided</u>, <u>however</u>, that if Agent elects to use Merchant's third-party mailer provider, Agent shall pay for all actual costs thereof.

- (d) use without charge, Merchant's central office facilities, central administrative services and personnel to process payroll, perform MIS and provide other central office services necessary for the Sale; provided, however, that in the event that Agent expressly requests Merchant to provide services other than those normally provided to the Stores and relating to the sale of merchandise by Merchant, Agent shall be responsible for the actual incremental cost of such services as an Expense; and
- (e) following the completion of the Inventory Taking at both the transferring and the receiving stores, to transfer Merchandise between and among the Stores, the costs of which shall be paid by Agent as an Expense of the Sale; <u>provided however</u>, the Store manager or assistant Store manager at both the transferring and receiving Stores must sign and acknowledge the transfer out and transfer in of each transfer of Merchandise, confirming the number of units, the SKU numbers and the Reference Price of such transferred Merchandise; <u>provided however</u>, Merchant shall have the right to monitor all such transfers of Merchandise between Stores.
- Terms of Sales to Customers. All sales of Merchandise will be "final sales" and "as is", and all advertisements and sales receipts will reflect the same. Agent shall clearly mark all receipts for the Merchandise sold at the Stores during the Sale Term so as to distinguish such Merchandise from the merchandise sold at the Current Locations. Agent shall not warrant the Merchandise in any manner, but will, to the extent legally permissible, pass on all manufacturers' warranties to customers; provided however, all non-manufacturer warranties or lifetime warranties shall be removed from the Stores prior to the Sale Commencement Date. All sales will be made only for cash and nationally recognized bank credit cards or by other nationally recognized credit facilities, and, to the extent Merchant's credit card provider consents, Agent may (but shall not be required to) use Merchant's proprietary credit card for the sale of Merchandise. Agent may accept personal checks during the Sale Term, provided however, Agent shall be responsible for all losses from bad or dishonored checks. During the Sale Term, Agent will accept Merchant's gift certificates and Store credits issued by Merchant prior to the Sale Commencement Date, provided that Agent shall be reimbursed by Merchant in connection with the Sale reconciliation contemplated under Section 3.7 hereof on a dollar for dollar basis for any gift certificates and Store credits accepted by Agent. Agent shall not accept Merchant's coupon/discount cards during the Sale Term.
- 8.3 <u>Sales Taxes</u>. During the Sale Term, all sales, excise, gross receipts and other taxes attributable to sales of Merchandise, Additional Agent Merchandise, Assurant Services Agreements and amounts charged for Repair Sizing Services (other than taxes on income) payable to any taxing authority having jurisdiction (collectively, "<u>Sales Taxes</u>") shall be added to the sales price of Merchandise, Additional Agent Merchandise, Assurant Services Agreements and amounts charged for Repair Sizing Services and collected by Agent at the time of sale, on Merchant's behalf, and deposited into Merchant's existing accounts, trust accounts or other accounts, as designated by Merchant. Provided that Agent has collected all Sales Taxes

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during the Sale and remitted the proceeds thereof to Merchant, Merchant shall promptly pay when due all Sales Taxes and file all applicable reports and documents required by the applicable taxing authorities. Merchant will be given access to the computation of gross receipts for verification of all such Sales Tax collections. If Agent fails to perform its responsibilities in accordance with this Section 8.3, and provided Merchant complies with its obligations in accordance with this Section 8.3, Agent shall indemnify and hold harmless Merchant, and its officers, directors and agents from and against any and all costs including, but not limited to, reasonable attorneys' fees, assessments, fines or penalties which Merchant, its officers, directors or agents, sustains or incurs as a result or consequence of the failure by Agent to collect Sales Taxes and/or, to the extent Agent is required hereunder to prepare reports and other documents, the failure by Agent to promptly deliver any and all reports and other documents required to enable Merchant to file any requisite returns with such taxing authorities.

8.4 <u>Supplies</u>. Agent shall have the right to use all existing supplies located at the Stores and the Distribution Centers including, without limitation, boxes, bags, twine, jewelry tools and case display elements (collectively, "<u>Supplies</u>") at no charge to Agent. In the event that additional Supplies are required in any of the Stores during the Sale, Agent shall purchase Supplies from a third party vendor and, although Merchant may in its discretion elect to do so, Merchant shall have no obligation to provide or sell additional Supplies to Agent. Prior to the date of this Agreement, Supplies have not been transferred, and shall not be transferred, prior to the Sale Commencement Date, by Merchant to or from the Stores so as to alter the mix or quantity of Supplies at the Stores from that existing on such date, other than in the ordinary course of business.

8.5 Pre-Sale Returned Merchandise/Latent Defect Merchandise.

(a) Agent shall accept returns of merchandise sold by Merchant prior to the Sale Commencement Date consistent with Merchant's return policy in effect at the time such merchandise was purchased (the "Pre-Sale Returned Merchandise"). To the extent that any item of Pre-Sale Returned Merchandise is saleable as first-quality finished merchandise, it shall be included as Merchandise in the Sale. During the first twenty one (21) days after the Sale Commencement Date, the aggregate Cost Value of the Merchandise shall be increased by the Cost Value of any Pre-Sale Returned Merchandise included in Merchandise, and the Guaranteed Amount shall be adjusted accordingly. Thereafter, the aggregate Cost Value of the Merchandise shall be increased by the Cost Value of any Pre-Sale Returned Merchandise included in Merchandise, multiplied by the inverse of the then prevailing Sale discount, and the Guaranteed Amount shall be adjusted accordingly. Any increase in payment on account of the Guaranteed Amount as a result of Pre-Sale Returned Merchandise shall be paid by Agent as part of the weekly sale reconciliation. Agent shall not accept returns of merchandise where the customer contemplates repurchasing the same item so as to take advantage of the sale price being offered by Agent. Agent shall reimburse customers for Pre-Sale Returned Merchandise in the same tender as such item was purchased (the "Pre-Sale Refund"). Merchant shall promptly reimburse Agent in cash for any Pre-Sale Refunds Agent is required to issue to customers in respect of any Pre-Sale Returned Merchandise as part of the weekly reconciliation process. To the extent that Merchant is required to reimburse Agent for refunds to customers in respect of any Pre-Sale Returned Merchandise, such amounts shall not reduce Proceeds under this Agreement. Any Pre-Sale Returned Merchandise not included in Merchandise shall be disposed of by Agent in accordance with instructions received from Merchant or, in the absence of such instructions, returned to Merchant at the end of the Sale Term. Merchant and Agent shall jointly track returns of Pre-Sale Returned Merchandise for the purpose of determining any increase or decrease of the Guaranteed Amount, or any amounts owed by Merchant to Agent as a result of Agent accepting such returns.

(b) During the Sale Term, Agent shall accept returns of Merchandise sold by Agent during the Sale Term only to the extent that such items contains a defect which the lay consumer could not reasonably determine was defective by visual inspection of the Merchandise at the store prior to purchase (a "Latent Defect" and any such Merchandise, the "Latent Defect Returned Merchandise"); provided that, (i) the consumer must return the Latent Defect Returned Merchandise within 30 days of the consumer's purchase or date of last repair, whichever is latest in time, (ii) the consumer must provide the receipt, and (iii) the asserted defect must in fact be a Latent Defect. Agent shall reimburse customers for Latent Defect Returned Merchandise in the same tender as such item was purchased. Merchant shall promptly reimburse Agent in an amount equal to the Cost Value for such item of Latent Defect Returned Merchandise multiplied by the Guaranty Percentage. To the extent that Agent reimburses a customer for an item of Latent Defect Returned Merchandise, such amounts shall reduce or be excluded from Proceeds under this Agreement, and Latent Defect Returned Merchandise shall be excluded from Merchandise under this Agreement. All Latent Defect Returned Merchandise shall be disposed of by Agent in accordance with instructions received from Merchant or, in the absence of such instructions, returned to Merchant at the end of the Sale Term.

(c) As soon as practicable after the execution hereof, Merchant and Agent shall mutually agree upon an appropriate protocol for determining whether an item of Pre-Sale Returned Merchandise or Latent Defect Returned Merchandise does in fact contain a Latent Defect.

Layaway/Special Order Merchandise. Promptly after the execution of this Agreement, Merchant shall, by letter sent by first class mail to each customer for which Merchant holds Layaway/Special Order Merchandise, notify each applicable customer of the following options: (1) the option to obtain a full refund of any amount paid towards the layaway or special order purchase and elect not to complete the layaway or special order transaction; or (2) the option to come into the applicable Store and pay the full amount due and receive the layaway or special order item immediately (the "Layaway/Special Order Notice"), which option shall be exercised on or before the date that is thirty (30) days after the date of the Layaway/Special Order Notice, unless otherwise extended pursuant to the Sale Guidelines (as and where applicable, the "Layaway/Special Order Pick-Up Date"). Subject to applicable law, any Layaway/Special Order Merchandise unclaimed by customers by the Layaway/Special Order Pick-up Date shall be, at Merchant's option, either (A) included in Merchandise, in which the Guaranteed Amount shall be adjusted as follows: (i) to the extent that Layaway/Special Order Merchandise is saleable as first-quality merchandise, it shall be included in Merchandise and for the purposes of calculation of the Guaranteed Amount, shall be valued at the Cost Value applicable to such item multiplied by the reciprocal of the prevailing Sale discount on the day immediately following the Layaway/Special Order Pick-Up Date, and (ii) to the extent that the Layaway/Special Order Merchandise constitutes Defective Merchandise, such items shall be excluded from the Sale and shall be the responsibility of Merchant in accordance with the

provisions of Section 5.4; or (B) removed from the Stores by Merchant. In the event that Agent is required to issue refunds to customers in respect of Layaway/Special Order Merchandise, Merchant shall reimburse Agent in cash for all such amounts. At the end of the Sale Term, Agent shall transfer responsibility for any remaining items of Layaway/Special Order Merchandise back to Merchant after appropriate and legally required communications to customers and reconciliation between Agent and Merchant. All payments by Agent and Merchant required under this Section 8.6 shall be made immediately following the weekly Sale reconciliation by Agent and Merchant pursuant to Section 3.7 hereof. The Stores shall process all Layaway/Special Order Merchandise in accordance with procedures to be agreed upon by Merchant and Agent.

- Force Majeure. If any casualty or act of God or act of terrorism prevents or substantially inhibits the conduct of the Sale at any Store, then such Store and the remaining Merchandise located at such Store shall to the extent commercially reasonable be transferred to other Stores and the cost of such transfer shall be shared equally by Merchant and Agent (as an Expense of the Sale); provided however, if any casualty or act of God prevents the conduct of business in the ordinary course at more than three (3) of the Stores for a period in excess of five (5) consecutive days, such Store and the Merchandise located at such Store shall be eliminated from the Sale and considered to be deleted from this Agreement as of the last date of such event, and Agent and Merchant shall have no further rights or obligations hereunder with respect thereto; provided, however, that (i) the proceeds of any insurance attributable to such Merchandise shall constitute Proceeds hereunder, and (ii) the Guaranteed Amount shall be reduced to account for any Merchandise eliminated from the Sale which is not the subject of insurance proceeds or consolidated (as provided above) into another Store or Stores, and to the extent such reduction results in an Adjustment Amount due to Agent, Merchant shall reimburse Agent for such Adjustment Amount. As noted in the preceding sentence, Agent will use commercially reasonable efforts to consolidate and transfer all Merchandise which is not the subject of insurance proceeds and include said Merchandise in the Sale in other Stores.
- 8.8 <u>Sale of Service Agreements</u>. Unless prohibited by the Approval Order, Agent shall have the option, in its sole discretion, to continue with the sale of "Assurant Service Agreements", which shall not be included in the calculation of Proceeds, however, "profits" from the sale of "Assurant Service Agreements" shall be shared. Merchant shall retain or Agent shall remit (if deposited in Agent account) sufficient payment to cover cost of service, and any applicable taxes, after which any remaining amounts shall be deemed "profits" and will be shared fifty percent (50%) to the Merchant and fifty percent (50%) to the Agent.
- 8.9 <u>Jewelry Repair and Ring-Sizing Services</u>. During the Sale Term, to the extent offered in a Store as at the date of this Agreement, Agent shall have the option, in its sole discretion, to continue to offer on-site jewelry repair and ring sizing services (the "<u>Repair/Sizing Services</u>"). All costs and expenses (including all employee payroll and benefits that accrue during such period) incurred in connection with Agent's operation of the Repair/Sizing Services shall be paid from the proceeds generated from the operation of these departments, and any excess proceeds shall be shared fifty percent (50%) to Merchant and fifty percent (50%) to Agent.

8.10 Additional Merchandise

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- (a) Agent shall be entitled to include in the Sale at the Stores (i) additional merchandise procured by Agent that is of like kind and quality to the Merchandise located in the Stores and (ii) additional merchandise procured by Agent on consignment ((i) and (ii) being collectively defined as "Additional Agent Merchandise"); provided that, the actual documented cost paid by Agent (which shall not include any "lift") for, and the actual documented freight, handling and insurance expenses and/or any other documented actual costs relating to, the Additional Agent Merchandise shall be Expenses hereunder payable out of Proceeds (to the extent sufficient). The Agent agrees and covenants that the Additional Agent Merchandise shall be purchased or otherwise obtained on an arm's length basis from unaffiliated third parties and for the exclusive purpose of the Sale hereunder, and that it will not include merchandise from Agent's or Agent's affiliates own inventory or other current or prior sales conducted by Agent.
- (b) At all times and for all purposes, the Additional Agent Merchandise shall be the exclusive property of Agent. The transactions relating to the Additional Agent Merchandise are, and shall be construed as, a true consignment from Agent to Merchant. The Additional Agent Merchandise shall be at all times subject to the control of Agent. If requested by Agent, Merchant shall, at Agent's expense as an Expense hereunder, insure the Additional Agent Merchandise and, if required, promptly file any proofs of loss with regard to same with Merchant's insurers.
- (c) In order to distinguish the Additional Agent Merchandise from the Merchandise located in the Stores, Agent shall affix distinctive tags and/or other identifying markings on all items of Additional Agent Merchandise, which shall enable Merchant and Agent, and a reasonable consumer, to distinguish the sales of the Additional Agent Merchandise from the sale of the Merchandise presently included in the Sale at the Stores. Additionally, Agent shall provide signage in the Stores reasonably notifying customers that the Additional Agent Merchandise has been included in the Sale.

Section 9. Employee Matters.

9.1 Merchant's Employees. Agent may use Merchant's employees in the conduct of the Sale to the extent Agent in its sole discretion deems expedient, and Agent may select and schedule the number and type of Merchant's employees required for the Sale. Agent shall identify any such employees to be used in connection with the Sale (each such employee, a "Retained Employee") prior to the Sale Commencement Date. Retained Employees shall at all times remain employees of Merchant, and shall not be considered or deemed to be employees of Agent. Merchant and Agent agree that nothing contained in this Agreement and none of Agent's actions taken in respect of the Sale shall be deemed to constitute an assumption by Agent of any of Merchant's obligations relating to any of Merchant's employees including, without limitation, payroll, benefits, Excluded Benefits, Worker Adjustment Retraining Notification Act ("WARN Act") claims, or other termination type claims and obligations, or any other amounts required to be paid by statute or law; nor shall Agent become liable under any collective bargaining or employment agreement or be deemed a joint or successor employer with respect to such employees. If requested by Agent, Merchant shall cooperate with Agent in hiring seasonal employees for the Sale.

- Retained Employee at any time during the Sale. In the event that Agent determines to stop using any Retained Employee, Agent will notify Merchant at least ten (10) days prior thereto, except with respect to situations where Agent determines to discontinue the use of the Retained Employee "for cause" (such as dishonesty, fraud or breach of employee duties), in which event Agent shall work with Merchant's human resources department in investigating whether cause for immediate termination exists, and shall continue to follow Merchant's practices and policies with respect to the treatment of such Retained Employee. During such investigation, Agent shall continue to reimburse Merchant for such employee's Base Payroll and benefits provided for in Section 4.1(A)(1)(a). From and after the date of this Agreement and until the Sale Termination Date, Merchant shall not transfer or dismiss employees of the Stores except "for cause" without Agent's prior consent. For the avoidance of doubt, notwithstanding any notice to the contrary, only Merchant shall have the authority to terminate any of the Retained Employees.
- 9.3 Payroll Matters. During the Sale Term, Merchant shall process and pay the Base Payroll and all related payroll taxes, worker's compensation and benefits for all Retained Employees in accordance with its usual and customary procedures. In addition, to the extent so requested by Agent, Merchant shall process Base Payroll and all related payroll taxes, worker's compensation and benefits for temporary employees through Merchant's payroll systems, provided however, in such event, all such temporary employees shall be recruited, and an appropriate background check conducted, in a manner consistent with Merchant's current hiring practices. All such recruitment and background checks shall be conducted in conjunction with Merchant's human resources department and the costs and expenses associated therewith shall be an Expense of the Sale.
- 9.4 <u>Employee Retention Bonuses</u>. Agent shall have the right to elect to pay, as an Expense, retention bonuses (each a "<u>Retention Bonus</u>") (which bonuses shall be inclusive of payroll taxes but as to which no benefits shall be payable), up to a maximum of 10% of Base Payroll (excluding SPIFFS), to certain Retained Employees who do not voluntarily leave employment and are not terminated "for cause". Subject only to the limitation of 10% of base payroll (excluding SPIFFS), the actual to be paid to each such Retained Employee shall be in an amount to be determined by Agent, and shall be payable within thirty (30) days after the Sale Termination Date, and shall be processed through Merchant's payroll system. Agent shall provide Merchant with a copy of Agent's Retention Bonus plan within five (5) days following the execution of this Agreement.

Section 10. <u>Conditions Precedent</u>. The willingness of Agent and Merchant to enter into the transactions contemplated by this Agreement are directly conditioned upon the satisfaction of the following conditions at the time or during the time periods indicated, unless specifically waived in writing by the applicable party:

(a) All representations and warranties of Merchant and Agent hereunder shall be true and correct in all material respects and no Event of Default shall have occurred at and as of the date hereof and as of the Sale Commencement Date; and

- (b) At or prior to any hearing approving the competitive bidding procedures contemplated by Section 17.10 hereof, Merchant shall have obtained (i) any necessary consent to the Sale from the Secured Lenders and from the Trustees; and either (ii) the express consent of the Trustees on behalf of the Indenture Lien Holders to the provisions of Section 3.4(a) hereof, or (iii) Merchant shall have made alternative accommodations, that are reasonably acceptable to Merchant, Agent and the Lender Agent, in order to protect Agent's right to receive payment of any Adjustment Amount in the event of an overpayment of the Guaranteed Amount.
- (c) The Bankruptcy Court shall have entered the Approval Order in form and substance acceptable to Agent, Merchant, Lender Agent and the Indenture Lien Holders on or before September 25, 2009.

Section 11. <u>Representations and Warranties</u>.

- 11.1 <u>Merchant's Representations, Warranties, Covenants, and Agreements.</u>
 Merchant hereby represents, warrants, covenants, and agrees in favor of Agent as follows:
- (a) Each entity comprising Merchant: (i) is an entity duly organized, validly existing and in good standing under the laws of the State of Delaware; (ii) has all requisite power and authority to own, lease and operate its assets and properties and to carry on its business as presently conducted; and (iii) is, and during the Sale Term will continue to be, duly authorized and qualified as a foreign company to do business and in good standing in each jurisdiction where the nature of its business or properties requires such qualification, including the jurisdiction in which the Stores are located.
- (b) Subject to the consent of (i) the Secured Lenders, and (ii) the Trustees on behalf of the Indenture Lien Holders to this Agreement, Merchant has the right, power and authority to execute and deliver this Agreement and each other document and agreement contemplated hereby (collectively, together with this Agreement, the "Agency Documents") and to perform fully its obligations thereunder. Merchant has taken all necessary actions required to authorize the execution, delivery and performance of the Agency Documents, and no further consent or approval is required for Merchant to enter into and deliver the Agency Documents, to perform its obligations thereunder, and to consummate the Sale. Each of the Agency Documents has been duly executed and delivered by Merchant and constitutes the legal, valid and binding obligation of Merchant enforceable in accordance with its terms. No court order or decree of any federal, state or local governmental authority or regulatory body is in effect that would prevent or impair, or is required for Merchant's consummation of, the transactions contemplated by this Agreement, and no consent of any third party which has not been obtained is required therefor. No contract or other agreement to which Merchant is a party or by which the Merchant is otherwise bound will prevent or impair the consummation of the Sale and the other transactions contemplated by this Agreement.
- (c) Subject to entry of the Approval Order, except for the pre-existing liens of the Secured Lenders, the Indenture Lien Holders, and those liens that are set forth in Exhibit 11.1(c) (collectively, the "Pre-Existing Liens"), Merchant has, and will at all times during the Sale Term, good and marketable title to all of the inventory at the Stores and all

inventory on order by the Merchant, including, without limitation, the Merchandise, free and clear of all other liens, claims and encumbrances of any nature. Except for the Pre-Existing Liens, Merchant shall not create, incur, assume or suffer to exist any security interest, lien or other charge or encumbrance upon or with respect to any of the Merchandise or the Proceeds.

- (d) Except as disclosed by Merchant on Exhibit 11.1(d), or as otherwise expressly contemplated by this Agreement, from July 1, 2009 through the Sale Commencement Date, Merchant has not and shall not purchase or transfer to or from the Stores any merchandise or goods outside the ordinary course or in anticipation of the Sale or of the Inventory Taking.
- (e) Merchant has previously disclosed to Agent that: (a) commencing in or about January, although Merchant continued to ship special order goods and goods on hand in the Distribution Centers to the Stores, Merchant discontinued ordering and purchasing new inventory and as a result shipments to the Stores were not consistent with historic practices; (c) in or about January 2009, Merchant began consolidating substantially all of the DC Merchandise in all of its locations to the Stores; and (d) except as disclosed by Merchant to Agent, shipments from the Distribution Centers or the Stores to the Current Locations were discontinued once the promotional sale contemplated by the Consulting Agreement commenced).
- (f) No action, arbitration, suit, notice or legal, administrative or other proceeding before any court or governmental body has been instituted by or against the Merchant, or has been settled or resolved, or to Merchant's knowledge, threatened, against Merchant in relation to this Agreement or that, if adversely determined, would have a material adverse affect the conduct of the Sale.
- (g) In or about January 2009, the existing business and economic conditions caused Merchant to be more aggressive in its efforts to stimulate business and reduce inventory levels, thereby resulting in Merchant being more aggressive in its point of sale discounting and movement of goods to clearance pursuant to a business stimulation plan which is attached hereto as Exhibit 11.1(g)(i). Except as set forth on Exhibit 11.1(g)(i) or disclosed elsewhere in this Agreement, or the Exhibits hereto, Merchant covenants that from July 1, 2009 through the Sale Commencement Date, it has and will continue to operate the Stores in the ordinary course of business, including, specifically (i) selling inventory during such period at customary prices, based upon the existing business stimulation plan described above (ii) not promoting or advertising any sales or in-store promotions (including POS promotions) to the public (except for Merchant's historic and customary promotions for all of its locations, (iii) except as provided for on Exhibit 11.1(g)(ii), not returning inventory to vendors and not transferring inventory or Supplies between or among Stores outside the ordinary course of business, except for cancellations of orders of goods by Merchant, and (iv) not making any management personnel moves or changes at the Stores outside the ordinary course of business without Agent's prior written consent).
- (h) To Merchant's knowledge, all Merchandise is in compliance with all applicable federal, state or local product safety laws, rules and standards. Merchant shall provide Agent with its historic policies and practices regarding product recalls prior to the taking of the inventory at the Stores.

- (i) As of the date of the Agreement, to Merchant's knowledge, and except with respect to events which are stayed by virtue of the filing of the Bankruptcy Case, no event of default or event which, with the giving of notice, the passage of time, or both, has occurred on the part of the Merchant under any Occupancy Agreement that could have a material adverse effect on the Sale. From and after the Sale Commencement Date, the Agent shall have the right to the unencumbered use and occupancy of, and peaceful and quiet possession of, each of the Stores, the assets currently located at the Stores and the utilities and other services provided at the Stores.
- (j) Except as may be impacted/restricted by the filing of the Bankruptcy Case, and subject to Agent's obligation to fund Expenses hereunder, Merchant has paid and will continue to pay throughout the Sale Term, (i) all self-insured or Merchant funded employee benefit programs for employees, including health and medical benefits and insurance and all proper claims made or to be made in accordance with such programs, (ii) all casualty, liability, worker's compensation and other insurance premiums, (iii) all utilities provided to the Stores, and (iv) all applicable taxes.
- (k) Merchant is not a party to any collective bargaining agreements with its employees, and no labor unions represent Merchant's employees at the Stores, and to the Merchant's knowledge, there are currently no strikes, work stoppages or other labor disturbances affecting the Stores, or Merchant's central office facilities.
- (l) As of the date of this Agreement, to Merchant's knowledge, Merchant is current in the payment of all or substantially all telephone, utilities, taxes, insurance and advertising liabilities.
- (m) Merchant's relationship with Agent is solely that of agent and principal, not that of joint venturers or partners.
- (n) Merchant has and will throughout the Sale Term maintain its pricing files in the ordinary course of business, and prices charged to the public for goods (whether in-Store, by advertisement or otherwise) are the same in all material respects as set forth in such pricing files for the periods indicated therein; provided however the pricing files do not and shall not reflect any discretionary, non-advertised discounts that Merchant authorized its sales clerks to give to customers, on a case by case basis, in order to close a sale transaction (the "Discretionary Discounts). All pricing files and records reasonably requested by Agent relative to the Merchandise have been and will continue to be made available to Agent. All such pricing files and records are and shall continue to be true and accurate in all material respects as to the actual cost to Merchant for purchasing the goods referred to therein and as to the selling price to the public for such goods as of the dates and for the periods indicated therein, other than Discretionary Discounts. Other than with respect to a minimal number of SKUs in the Stores operated under the Carlyle Brand, Merchant does not, as a matter of course, take hard markdowns on items of Merchandise and the "Ticket Price" does not reflect point-of-sale or other temporary promotional activity, or Discretionary Discounts.

- (o) Merchant has maintained its Inventory Cost File in the ordinary course of business and consistent with Merchant's past practices including, without limitation, inbound duty for imports, but excluding freight and other shipping charges and Buying Discounts.
- (p) Merchant has not, and shall not up to the Sale Commencement Date, marked up or raised the price of any items of Merchandise, or removed or altered any tickets or any indicia of clearance or reduced price merchandise in anticipation of the Sale, except in the ordinary course of business.

(q) [Intentionally Omitted]

- (r) Merchant shall throughout the Sale Term maintain in good working order, condition and repair, at its sole expense (except to the extent such amounts are included in Occupancy Expenses), all cash registers, heating systems, air conditioning systems, elevators, escalators, Store alarm systems, and all other mechanical devices used in the ordinary course of operation of the Stores, except to the extent that such disrepair is caused by, or the result of Agent's (or its representative's or agents') negligence or willful misconduct.
- (s) Except as increases or amounts that are payable in the ordinary course of Merchant's business, Merchant has not and shall not throughout the Sale Term without giving Agent two (2) business days' prior written notice and obtaining Agent's consent (which consent shall not be unreasonably withheld or delayed), take any actions which are intended to increase the cost of conducting the Sale including, without limitation, increasing salaries or other amounts payable to employees.
- (t) To the best of Merchant's knowledge, all information provided by Merchant to Agent in the course of Agent's due diligence and preparation and negotiation of this Agreement (including information as to the Store inventories and operating expenses) is, as of the date provided to Agent, true and accurate in all material respects.
- (u) Merchant represents that (i) the Reference Price for any item of Merchandise does not and shall not include any Sales Taxes and (b) all registers located at the Stores are programmed to correctly compute all Sales Taxes required to be paid by the customer under applicable law.
- (v) The aggregate Cost Value of the Merchandise included in the Sale at the Stores (prior to adjustment to the Cost Value in the Cost File for Semi-Mount Merchandise and Watchband Merchandise, as a percentage of the aggregate Reference Price of Merchandise in the Sale at the Stores (as determined in accordance with the Inventory Taking) shall be no more than forty-eight and fifty-five hundredths percent (48.55%) (the "Cost Factor"). In the event that the Cost Factor is greater than forty-eight and fifty-five hundredths percent (48.55%), then the Guaranty Percentage shall be adjusted in accordance with Exhibit 11.1(v).
- (w) The composition of the Merchandise in the Stores as of the Sale Commencement Date shall be as set forth in the Inventory Cost File in all material respects.
- (x) The ticketed prices for the Merchandise shall not materially differ from the "Ticket Retail" price identified in the Inventory Cost File.

- (y) On or before the Sale Commencement Date, Merchant shall provide Agent with a copy of Merchant's loss prevention policies that have been implemented in the Stores for loss prevention purposes, as well to satisfy certain requirements imposed on Merchant under Merchant's insurance policies (the "Loss Prevention Policies").
- 11.2 <u>Agent's Representations, Warranties, Covenants and Agreements</u>. Agent hereby represents, warrants, covenants and agrees in favor of Merchant as follows:
- (a) Agent: (i) is an entity validly existing and in good standing under the laws of the State of its organization; (ii) has all requisite power and authority to consummate the transactions contemplated hereby; and (iii) is and during the Sale Term will continue to be, duly authorized and qualified to do business and in good standing in each jurisdiction where the nature of its business or properties requires such qualification.
- (b) Agent has the right, power and authority to execute and deliver each of the Agency Documents to which it is a party and to perform fully its obligations thereunder. Agent has taken all necessary actions required to authorize the execution, delivery, and performance of the Agency Documents, and no further consent or approval is required on the part of Agent for Agent to enter into and deliver the Agency Documents and to perform its obligations thereunder. Each of the Agency Documents has been duly executed and delivered by the Agent and constitutes the legal, valid and binding obligation of Agent enforceable in accordance with its terms. No court order or decree of any federal, state or local governmental authority or regulatory body is in effect that would prevent or impair or is required for Agent's consummation of the transactions contemplated by this Agreement, and no consent of any third party which has not been obtained is required therefor. No contract or other agreement to which Agent is a party or by which Agent is otherwise bound will prevent or impair the consummation of the transactions contemplated by this Agreement.
- (c) No action, arbitration, suit, notice, or legal administrative or other proceeding before any court or governmental body has been instituted by or against Agent, or has been settled or resolved, or to Agent's knowledge, threatened, which questions the validity of this Agreement or any action taken or to be taken by Agent in connection with this Agreement, or which, if adversely determined, would have a material adverse effect upon Agent's ability to perform its obligations under this Agreement.
- (d) Agent currently is able to pay its debts as they become due and currently owns property having a fair saleable value greater than the amounts required to pay its debts (including a reasonable estimate of the amount of all contingent liabilities). Agent currently has adequate capital to carry on its business as contemplated by this Agreement. No transfer of property is being made and no obligation is being incurred in connection with the transactions contemplated by this Agreement with the intent to hinder, delay or defraud either present or future creditors of Agent.
- (e) Agent currently has and will have sufficient funds in order to consummate the transactions contemplated by this Agreement and to fulfill its obligations hereunder, including without limitation, payment of the Guaranteed Amount and all Expenses.

- (f) Agent shall, subject to the provisions of the Approval Order, perform all of its obligations contemplated by this Agreement in compliance in all material respects with all applicable federal, state and local laws, rules, and regulations.
- (g) Agent shall not cause or permit liens to attach to the Merchant's property.
- (h) During the Sale Term, Agent shall comply with applicable law and Merchant's policies and code of conduct with respect to the treatment of Merchant's employees and the conduct of Agent's employees or representatives at the Stores.
- (i) During the Sale Term, in order to comply with certain insurance restrictions, Agent shall comply with the Merchant's Loss Prevention Policies including, but not limited to, putting appropriate Merchandise in safes and drawers at the close of business each day of the Sale.
- Section 12. Agent acknowledges that Merchant is currently conducting "store closing" and simliar themed sales at the Current Stores and will continue to conduct such sales, or such other themed sales as it may elect, at the Current Stores during a period that will overlap with the Sale Term. Agent acknowledges that any such liquidation, acceleration or alteration of discounts (including the conversion of such sales to "going-out-of-business" sales) at the Current Stores shall not be deemed to interfere or compete with the Sale.

Section 13.Insurance.

- 13.1 Merchant's Liability Insurance. Merchant shall continue at its cost and expense until the Sale Termination Date, in such amounts as it currently has in effect, all of its liability insurance policies including, but not limited to, products liability, comprehensive public liability, auto liability and umbrella liability insurance, covering injuries to persons and property in, or in connection with Merchant's operation of, the Stores, and shall cause Agent to be named an additional insured with respect to all such policies. Prior to the Sale Commencement Date, Merchant shall deliver to Agent certificates evidencing such insurance setting forth the duration thereof and naming Agent as an additional insured, in form reasonably satisfactory to Agent. During the Sale Term, all such policies shall require at least thirty (30) days prior notice to Agent of cancellation, non-renewal or material change. In the event of a claim under any such policies Merchant shall be responsible for the payment of all deductibles, retentions or self-insured amounts thereunder, unless it is determined that liability arose by reason of the wrongful acts or omissions or negligence of Agent, or Agent's employees, independent contractors or agents (other than Merchant's employees).
- 13.2 Merchant's Casualty Insurance. Merchant will provide throughout the Sale Term at its expenses, fire, flood, theft and extended coverage casualty insurance covering the Merchandise in a total amount equal to no less than the Cost Value thereof. In the event of a loss to the Merchandise on or after the date of this Agreement, the proceeds of such insurance attributable to the Merchandise plus any self insurance amounts and the amount of any deductible (which amounts shall be paid by Merchant), shall constitute Proceeds hereunder and shall be paid to Agent. Prior to the Sale Commencement Date, Merchant shall deliver to Agent

certificates evidencing such insurance setting forth the duration thereof, in form and substance reasonably satisfactory to Agent. During the Sale Term, all such policies shall require at least thirty (30) days prior notice to Agent of cancellation, non-renewal or material change. Merchant shall not make any change in the amount of any deductibles or self-insurance amounts prior to the Sale Termination Date without Agent's prior written consent.

- 13.3 <u>Worker's Compensation Insurance</u>. Merchant shall at all times during the Sale Term, at its cost, maintain in full force and effect worker's compensation insurance (including employer liability insurance) covering all Retained Employees in compliance with all statutory requirements. Prior to the Sale Commencement Date, Merchant shall deliver to Agent a certificate of its insurance broker or carrier evidencing such insurance.
- 13.4 Agent's Insurance. Agent shall maintain, as an Expense of the Sale, throughout the Sale Term, in such amounts as it currently has in effect, comprehensive public liability and automobile liability insurance policies covering injuries to persons and property in or in connection with Agent's agency at the Stores, and shall cause Merchant to be named an additional insured with respect to such policies. Prior to the Sale Commencement Date, Agent shall deliver to Merchant certificates evidencing such insurance policies, setting forth the duration thereof and naming Merchant as an additional insured, in form and substance reasonable satisfactory to Merchant. In the event of a claim under such policies Agent shall be responsible for the payment of all deductibles, retentions or self-insured amounts thereunder, to the extent said claim arises from or relates to the alleged acts or omissions of Agent or Agent's employees, agents or independent contractors. During the Sale Term, all such policies shall require at least thirty (30) days prior notice to Merchant of cancellation, non-renewal or material change. Agent shall not make any change in the amount of any deductibles or self-insurance amounts prior to the Sale Termination Date without Merchant's prior written consent.
- 13.5 Risk of Loss. Without limiting any other provision of this Agreement, Merchant acknowledges that Agent is conducting the Sale on behalf of Merchant solely in the capacity of an agent, and that in such capacity (i) Agent shall not be deemed to be in possession or control of the Stores or the assets located therein or associated therewith, or of Merchant's employees located at the Stores, and (ii) except as expressly provided in this Agreement, Agent does not assume any of Merchant's obligations or liabilities with respect to any of the foregoing. Merchant and Agent agree that Merchant shall bear all responsibility for liability claims of customers, employees and other persons arising from events occurring at the Stores during and after the Sale Term, except to the extent any such claim arises directly from the grossly negligent acts or omissions of Agent, or its supervisors or employees located at the Stores (an "Agent Claim"). In the event of any such liability claim other than an Agent Claim, Merchant shall administer such claim and shall present such claim to Merchant's liability insurance carrier in accordance with Merchant's historic policies and procedures, and shall provide a copy of the initial documentation relating to such claim to Agent. To the extent that Merchant and Agent agree that a claim constitutes an Agent Claim, Agent shall administer such claim and shall present such claim to its liability insurance carrier, and shall provide a copy of the initial documentation relating to such claim to Merchant. In the event that Merchant and Agent cannot agree whether a claim constitutes an Agent Claim, each party shall present the claim to its own liability insurance carrier, and a copy of the initial claim documentation shall be delivered to the other party.

Section 14. Indemnification.

- 14.1 <u>Merchant Indemnification</u>. Merchant shall indemnify and hold Agent and its officers, directors, employees, agents and independent contractors (collectively, "<u>Agent Indemnified Parties</u>") harmless from and against all claims, demands, penalties, losses, liability or damage, including, without limitation, reasonable attorneys' fees and expenses, directly or indirectly asserted against, resulting from, or related to:
- (a) Merchant's material breach of or material failure to comply with any of its agreements, covenants, representations or warranties contained in any Agency Document;
- (b) any failure of Merchant to pay to its employees any wages, salaries or benefits due to such employees during the Sale Term;
- (c) subject to Agent's compliance with its obligations under Section 8.3 hereof, any failure by Merchant to pay any Sales Taxes to the proper taxing authorities or to properly file with any taxing authorities any reports or documents required by applicable law to be filed in respect thereof;
- (d) any consumer warranty or products liability claims relating to Merchandise;
- (e) any liability or other claims asserted by customers, any of Merchant's employees, or any other person against any Agent Indemnified Party (including, without limitation, claims by employees arising under collective bargaining agreements, worker's compensation or under the WARN Act), except for Agent Claims; and
- (f) the negligence or willful misconduct of Merchant or any of its officers, directors, or employees.
- 14.2 <u>Agent Indemnification</u>. Agent shall indemnify and hold Merchant and its officers, directors, employees, agents and representatives harmless from and against all claims, demands, penalties, losses, liability or damage, including, without limitation, reasonable attorneys' fees and expenses, directly or indirectly asserted against, resulting from, or related to:
- (a) Agent's material breach of or material failure to comply with any of its agreements, covenants, representations or warranties contained in any Agency Document;
- (b) Agent's failure, subject to the Approval Order, to conduct the sale in accordance with applicable law, and the Occupancy Agreements;
- (c) any harassment or any other unlawful, tortious or otherwise actionable treatment of any employees or agents of Merchant by Agent or any of its representatives, inclusive of any claims arising from Agent's failure to comply with Merchant's policies and code of conduct with respect to treatment of Merchant's employees and/or the conduct of Agent's employees or representatives at the Stores (collectively, "Agent Claims");

- (d) any claims by any party engaged by Agent as an employee or independent contractor arising out of such employment;
- (e) any losses incurred by Merchant as a result of Agent's failure to comply with Merchant's Loss Prevention Policies;
- (f) any chargebacks relating to or arising from sales transacted using Merchant's credit card processing facilities and/or from Agent's acceptance of Merchant's proprietary credit card; and
- (g) the negligence or willful misconduct of Agent or any of its officers, directors, employees, agents or representatives.

Section 15. Defaults.

- 15.1 <u>Events of Default</u>. The following shall constitute "<u>Events of Default</u>" hereunder:
- (a) Merchant's or Agent's failure to perform any of their respective material obligations hereunder, which failure shall continue uncured seven (7) days after receipt of written notice thereof to the defaulting party; or
- (b) Any representation or warranty made by Merchant or Agent proves untrue in any material respect as of the date made and throughout the Sale Term; or
- (c) The Sale is terminated or materially interrupted or impaired at the Stores for any reason other than (i) an Event of Default by Agent, or (ii) any other material breach or action by Agent not authorized hereunder.
- 15.2 <u>Termination</u>. In the event of an Event of Default, the non-defaulting party (in the case of subsection (a) or (b) above), or Agent (in the case of subsection (c) above), may, in its discretion, elect to terminate this Agreement upon seven (7) business days' written notice to the other party.
- 15.3 <u>Effect of Termination</u>. Any party's damages or entitlement to equitable relief on account of an Event of Default shall be determined by the Bankruptcy Court.
- Section 16. <u>Fixtures</u>. With respect to FF&E owned by Merchant and located at the Stores (collectively, the "<u>Owned FF&E</u>"), at Merchant's sole option (with the consent of the Trustees and in consultation with the Creditors Committee), exercisable by Merchant in writing on or before November 1, 2009 on at least five (5) businessbusiness days notice to the Trustees and the Creditors Committee, Agent shall, at Merchant's election ("<u>FF&E Election</u>"), sell the Owned FF&E in any such Stores. In the event Merchant exercises the FF&E Election with respect to the FF&E in any Store(s), Agent shall be entitled to receive a commission equal to twenty-five percent (25%) of the net proceeds from the sale of such FF&E, net of sales and expenses incurred in connection with the disposition of the FF&E in accordance with a budget to be mutually agreed upon between Merchant and Agent, and Merchant shall reimburse Agent for all expenses incurred in connection with the disposition of the FF&E not to exceed the amounts

and categories set forth in such budget. Merchant may, with the consent of the Trustees and in consultation with the Creditors Committee, on at least five (5) business days notice, elect to receive, in lieu of proceeds net of expenses and Agent's commission, a lump sum payment, on a per Store basis, in an amount to be agreed upon between Merchant, in consultation with the Indenture Lien Holders and Agent, in which case all costs and expenses associated with the disposition thereof shall be borne by Agent. In either event, as of the Sale Termination Date, Agent may abandon in place in a neat and orderly manner any unsold FF&E at the Stores. In the event that Merchant elects to have someone other than the Agent dispose of the Owned FF&E (the "FF&E Agent"), Agent agrees that it shall cooperate with such FF&E Agent, provided however, it is understood that such FF&E Agent's efforts shall not unreasonably interfere with Agent's conduct of the Sale, and, removal of any such FF&E shall be done in coordination with and with the consent of the Agent and consistent with the Sale Guidelines.

Section 17. Miscellaneous.

17.1 <u>Notices</u>. All notices and communications provided for pursuant to this Agreement shall be in writing, and sent by hand, by facsimile, or a recognized overnight delivery service, as follows:

In the case of Agent:

GORDON BROTHERS RETAIL PARTNERS, LLC 101 Huntington Avenue, 10th Floor Boston, MA 02199 Attn: Michael Chartock Rafael Klotz

Email: <u>mchartock@gordonbrothers.com</u> rklotz@gordonbrothers.com

With a copy to:

Fax: 617-531-7906

GOULSTON & STORRS, P.C. 400 Atlantic Avenue Boston, MA 02110 Attn: James F. Wallack, Esq.

Fax: 617-574-7646

Email: jwallack@goulstonstorrs.com

In the case of Merchant:

FINLAY FINE JEWELRY CORPORATION 529 Fifth Avenue New York, NY 10017 Attn: Arthur E. Reiner

Bonni G. Davis, Esq.

Fax: (212) 808-0349

Email: areiner@fnly.com
bdavis@fnly.com

With a copy to:

WEIL GOTSHAL & MANGES LLP

767 Fifth Avenue New York, NY 10153

Attn: Lori R. Fife

Simeon Gold Shai Waisman

Fax: (212) 310- 8007 Email: Lori.Fife@weil.com

> Simeon.Gold@weil.com Shai.Waisman@weil.com

and

ASSET DISPOSITION ADVISORS, LLC

2435 Matterhorn Drive Wexford, PA 15090 Attn: Barry Gold

n: Barry Gold
Paul Traub

Maura I. Russell

Fax: (212) 878-8756 Email: barrygold@aol.com

paultraub@aol.com
moruss@aol.com

and

ALVAREZ & MARSAL, LLC

600 Lexington Avenue New York, NY 1002

Attn: David Coles

Laurence Sax

Fax: 212/759-5532

Email: dcoles@alvarezandmarsal.com

lsax@alvarezandmarsal.com

In the case of the Secured Lenders and the Lender Agent:

GENERAL ELECTRIC CAPITAL CORPORATION

401 Merritt 7

Norwalk, CT 06851

Attention: Finlay Account Manager

Fax: 203-956-4002

with copies to:

LATHAM & WATKINS LLP

233 S. Wacker Drive

Suite 5800

Chicago, Illinois 60606

Attn: David K. Rathgeber

Fax: (312) 993-9767

Email: david.rathgeber@lw.com

and

GENERAL ELECTRIC CAPITAL CORPORATION

401 Merritt 7

Norwalk, CT 06851

Attention: Corporate Counsel - Corporate Lending

Fax: (203) 956-4001

In case of the Trustees to:

WILMINGTON TRUST FSB

166 Mercer Street, Suite 2-R New York, NY 10012-3249

Attn: Adam Berman

Email: aberman@wilmingtontrust.com

SONNENSCHEIN NATH & ROSENTHAL LLP

1221 Avenue of the Americas

New York, NY 10020

Attn: Michael Carney

D. Farrington Yates

Fax: 212/768-6800

Email: mcarney@sonnenschein.com

fyates@sonnenschein.com

HSBC BANK USA, N.A.

Corporate Trust & Loan Agency

10 E. 40th St., 14th Fl. New York, NY 10016

Attn: Sandra E. Horwitz

Email: <u>sandra.e.horwitz@us.hsbc.com</u>

PRYOR CASHMAN LLP

7 Times Square

New York, NY 10036-6569

Attn: Tina N. Moss Fax: 212-326-0806

Email: tmoss@pryorcashman.com

HARBINGER CAPITAL PARTNERS SPECIAL SITUATIONS FUND, L.P.

450 Park Avenue, 30th Floor New York, New York 10022

Attn: Ian Estus
Corrine Glass

Email: estus@harbingercap.net

cglass@harbingercap.net

PAUL, WEISS, RIFKIND, WHARTON & GARRISON

LLP

1285 Avenue of the Americas New York, NY 10019-6064

Attn: Alan W. Kornberg

Diane Meyers Fax: 212 757-3990

Email: akornberg@paulweiss

dmeyers@paulweiss.com

In case of the Creditors Committee to:

Moses & Singer LLP The Chrysler Building 405 Lexington Avenue New York, NY 10174-1299

Attn: Lawrence Ginsberg

Christopher Caruso

Fax: 212/554-7700

Email: lginsberg@mosessinger.com

ccaruso@mosessinger.com

17.2 <u>Governing Law</u>. This Agreement shall be governed and construed in accordance with the laws of the State of New York without regard to conflicts of laws principles thereof.

17.3 <u>Entire Agreement</u>. This Agreement contain the entire agreement between the parties hereto with respect to the transactions contemplated hereby and supersedes and

cancels all prior agreements, including, but not limited to, all proposals, letters of intent or representations, written or oral, with respect thereto.

- 17.4 <u>Amendments</u>. This Agreement may not be modified except in a written instrument executed by each of the parties hereto along with the written consent of the Indenture Lien Holders, which consent shall not be unreasonably withheld or delayed.
- 17.5 <u>No Waiver</u>. No consent or waiver by any party, express or implied, to or of any breach or default by the other in the performance of its obligations hereunder shall be deemed or construed to be a consent or waiver to or of any other breach or default in the performance by such other party of the same or any other obligation of such party. Failure on the part of any party to complain of any act or failure to act by the other party or to declare the other party in default, irrespective of how long such failure continues, shall not constitute a waiver by such party of its rights hereunder.
- 17.6 <u>Successors and Assigns</u>. This Agreement shall inure to the benefit of and be binding upon Agent and Merchant, and their respective successors and assigns.
- 17.7 <u>Execution in Counterparts</u>. This Agreement may be executed in two (2) or more counterparts, each of which shall be deemed an original and all of which together shall constitute but one agreement. This Agreement may be executed by facsimile, and such facsimile signature shall be treated as an original signature hereunder.
- 17.8 <u>Section Headings</u>. The headings of sections of this Agreement are inserted for convenience only and shall not be considered for the purpose of determining the meaning or legal effect of any provisions hereof.
- 17.9 <u>Survival</u>. All representations, warranties, covenants and agreements made by the parties hereto shall be continuing, shall be considered to have been relied upon by the parties and shall survive the execution, delivery and performance of this Agreement.
- 17.11 Security Interest; Super-Priority Administrative Claim. Merchant hereby grants to Agent (i) a first priority security interest in and lien upon the Merchandise and the Proceeds to secure all obligations of Merchant to Agent hereunder, and (ii) a super-priority administrative expense claim on account of all of Merchant's monetary obligations to Agent hereunder; provided however, that until the payment of the Guaranteed Amount, the Recovery Amount and Expenses due to Merchant, the security interest and claim granted to Agent hereunder shall remain junior to the security interest and/or claims of any secured pre-petition and post-petition facilities or obligations, to the extent of the unpaid portion of the Guaranteed Amount, the Recovery Amount, and Expenses. Upon entry of the Approval Order and payment of the Initial Guaranty Payment and the issuance of the Letter of Credit, the security interest granted to Agent hereunder shall be deemed properly perfected without the need for further filings or documentation.

[Remainder of page left blank intentionally]

IN WITNESS WHEREOF, Agent and Merchant hereby execute this Agreement by their duly authorized representatives as of the day and year first written above.

AGENT:
GORDON BROTHERS RETAIL PARTNERS, LLC
By: Its:
MERCHANT:
FINLAY FINE JEWELRY CORPORATION
By: Its:
FINLAY ENTERPRISES, INC.,
By: Its:
FINLAY MERCHANDISING & BUYING LLC
By: Its:
EFINLAY, INC.
By:

CARLYLE & CO. JEWELERS L By: PARK PROMENADE, LLC By: ts: L. CONGRESS, INC.	ts:	
PARK PROMENADE, LLC By: ts: L. CONGRESS, INC.	CARLYLE & CO. JEWELERS	LL
By: its: L. CONGRESS, INC.		
By: its: L. CONGRESS, INC.	PARK PROMENADE LLC	
ts: L. CONGRESS, INC.	ARRI ROMENADE, ELC	
ts: L. CONGRESS, INC.		
	L. CONGRESS, INC.	
J Y .	•	
ts:		

			BBB			
STORE_NAME	STORE_ADD1	STORE_ADD2	STORE_CITY	ST	STORE_PCODE	MALL_NAME
1 1250BB&B, ANNAPOLIS	1250 ANNAPOLIS MALL		ANNAPOLIS	MD		21401 ANNAPOLIS MALL
2 1289BB&B, EDISON MAL	4125 CLEVELAND AVE., STE. 1620		FORT MYERS	FL		33901 EDISON MALL
3 12106BB&B, SOUTH COA	3333 BRISTOL STREET		COSTA MESA	CA		92626 SOUTH COAST PLAZA
4 12127BB&B, MELLON BA	500 GRANT STREET		PITTSBURGH	PA		15219 MELLON BANK CENTER
5 12139BB&B, WILLOW GR	1096 WILLOW GROVE PARK MALL	2500 W. MORELAND ROAD	WILLOW GROVE	PA		19090 WILLOW GROVE PARK
5 12152BB&B, DALLAS GA	13350 DALLAS PKWY., STE. 1460		DALLAS	TX		75240 DALLAS GALLERIA
7 12179BB&B, RIVERCHAS	272 RIVERCHASE GALLERIA		HOOVER	AL		35244 RIVERCHASE GALLERIA
8 12188BB&B, ROSS PARK	1000 ROSS PARK MALL DR. E.		PITTSBURGH	PA		15237 ROSS PARK MALL
9 12190BB&B, VALLEY FA	2855 STEVENS CREEK BLVD.	SUITE 1139	SANTA CLARA	CA		95050 VALLEY FAIR CENTER
12200BB&B, STONESTOW	3521 20TH AVENUE		SAN FRANCISCO	CA		94132 STONESTOWN GALLERIA
1 12201BB&B, OAK COURT	4465 POPLAR AVENUE		MEMPHIS	TN		38117 OAK COURT MALL
2 12225BB&B, COASTLAND	1750 9TH STREET NORTH		NAPLES	FL		34102 COASTLAND CENTER
3 12229BB&B, CHERRY HI	665 CHERRY HILL MALL		CHERRY HILL	NJ		8002 CHERRY HILL MALL
4 12238BB&B,CHRISTIANA	449 CHRISTIANA MALL ROAD		NEWARK	DE		19702 CHRISTIANA MALL
5 12239BB&B, BELLEVUE	213 BELLEVUE SQUARE		BELLEVUE	WA		98004 BELLEVUE SQUARE
5 12245BB&B, SOMERSET	2800 W. BIG BEAVER RD.,	SUITE S230	TROY	MI		48084 SOMERSET COLLECTION
7 12247BB&B, WOLFCHASE	2760 NORTH GERMANTOWN PKWY.		MEMPHIS	TN		38133 WOLFCHASE GALLERIA
8 12252BB&B, FLORIDA M	8001 S. ORANGE BLOSSOM TRAIL		ORLANDO	FL		32809 FLORIDA MALL
9 12256BB&B, THE WESTC	125 WESTCHESTER AVENUE		WHITE PLAINS	NY		10601 THE WESTCHESTER
12257BB&B, WEST FARM	500 SOUTH ROAD		FARMINGTON	CT		6032 WEST FARMS MALL
1 12262BB&B,STONERIDGE	2105 STONERIDGE BLVD., STE 203		PLEASANTON	CA		94588 STONERIDGE MALL
	5425 MEADOWOOD MALL CIRCLE		RENO	NV		89502 MEADOWOOD MALL
3 12266BB&B, LOUISIANA	1034 MALL OF LOUISIANA		BATON ROUGE	LA		70809 MALL OF LOUISIANA
4 12273BB&B,OLD ORCHAR	34 OLD ORCHARD CENTER		SKOKIE	IL		60077 OLD ORCHARD
5 12282BB&B, DEER PARK	20530 NORTH RAND RD., STE. 422		DEER PARK	IL		60010 DEER PARK TOWN CTR
5 12291BB&B, MALL OF G	3333 BUFORD DRIVE, STE. 2048		BUFORD	GA		30519 MALL OF GEORGIA
7 12323BB&B.PARK PLAZA	6000 W. MARKHAM STREET		LITTLE ROCK	AR		72205 PARK PLAZA MALL
8 12326BB&B, BILTMORE	2538 EAST CAMELBACK ROAD		PHOENIX	AZ		85016 BILTMORE FASHION PK
9 12357BB&B,MENLO PARK	347 MENLO PARK, STE. 1530		EDISON	NJ		8837 MENLO PARK MALL
12360BB&B,LA CANTERA	15900 LA CANTERA PKWY.		SAN ANTONIO	TX		78256 THE SHOPS@LA CANTERA
1 12424BB&B, PARTRIDGE	17420 HALL ROAD		CLINTON TOWNSHIP	MI		48038 PARTRIDGE CREEK
2 12506BB&B, ORLAND SQ	314 ORLAND SQUARE MALL		ORLAND PARK	IL		60462 ORLAND SQUARE MALL
3 12533BB&B, NORTHPARK	907 NORTHPARK CENTER		DALLAS	TX		75225 NORTHPARK
4 12616BB&B, NORTHEAST	1101 MELBOURNE ROAD, STE. 4014		HURST	TX		76053 NORTHEAST MALL
5 12694BB&B, PERIMETER	4400 ASHFORD DUNWOODY ROAD		ATLANTA	GA		30346 PERIMETER MALL
6 12697BB&B, LENOX SQU	3393 PEACHTREE ROAD, N.E.		ATLANTA	GA		30326 LENOX SQUARE
7 12770BB&B, MORRISON	800 SW MORRISON STREET		PORTLAND	OR		97205 MORRISON
8 12858BB&B, CHERRY CR	3000 E. FIRST AVENUE		DENVER	CO		80206 CHERRY CREEK MALL

			Carlyle			
Store Number	Brand	Phone	Address 1	Address 2	City, State, Zip	UPS Address
1	65 Carlyle & Co.	850-385-9242	551 Tallahassee Mall		TALLAHASSEE, FL 32303-4112	
2	98 Carlyle & Co.	336-855-6225	124 Four Seasons Town Centre, S#131		GREENSBORO, NC 27407	
3	190 Carlyle & Co.	434-237-1828	B35 River Ridge Mall	3405 Candlers Mountain Road	LYNCHBURG, VA 24502-2244	
4	199 Carlyle & Co.	304-736-4300	P.O. Box 4067, Huntington Mall**	5405 Candiers Wouldani Road	BARBOURSVILLE, WV 25504	470 Huntington Mall. Barboursville, WV 25504
5	207 Carlyle & Co.	843-571-2624	300 Citadel Mall	2070 Sam Rittenberg Boulevard	CHARLESTON, SC 29407	470 Hantington Han. Darbourstine, 11 v 2550-
6	235 Carlyle & Co.	704-543-9962	Carolina Place, S#A-20	11025 Carolina Place Parkway	CHARLESTON, SC 25-107	
7	247 Park Promenade Jewellers	561-472-3353	The Gardens of the Palm Beaches, S#B-141	3101 PGA Boulevard	PALM BEACH GARDENS, FL 33410	
8	250 Carlyle & Co.	704-285-7461	Northlake Mall, S#287	6801 Northlake Mall Drive	CHARLOTTE, NC 28216	
9	252 Carlyle & Co.	843-282-1088	Market Common, S#A5-200	3320 Reed Street	MYRTLE BEACH, SC 29577	
10	254 Carlyle & Co.	615-447-0221	The Streets at Indian Lake, Bldg. D, S#300	300 Indian Lake Boulevard	HENDERSONVILLE, TN 37075	
11	256 Carlyle & Co.	850-636-3052	Pier Park, Bldg. G2, S#110	15601 Starfish Street	PANAMA CITY BEACH, FL 32413	
12	305 J.E. Caldwell & Co	610-265-5066	Plaza at King of Prussia, S#2929	160 North Gulph Road	KING OF PRUSSIA, PA 19406	
13	312 J.E. Caldwell & Co.	610-642-6400	102 Suburban Square, S#7	25 Coulter Avenue	ARDMORE, PA 19003	
14	314 J.E. Caldwell & Co.	267-488-5990	Valley Square S/C, Bldg. 8, S#800	1528 Main Street	WARRINGTON, PA 18976	

	Congress		
Store # Store Name	Address 1	City, State, Zip	

1	1	Congress Jewelers - Sanibel	2075 Periwinkle Way #35	Sanibel, FL 33957
1	2	Congress Jewelers - Bonita	25555 S. Tamiami Trail	Bonita Springs, FL 34134
2	3	Congress Jewelers - Key West	129 Duval Street	Key West, FL 33040
4	5	Congress Jewelers - Coastland Center	1708 9th Street N #A17	Naples, Fl 34102

			BBB Stores			
STORE_NAME	STORE_ADD1	STORE_ADD2	STORE_CITY	ST	STORE_PCODE	MALL_NAME
1 1248BB&B, FASHION SH	3200 LAS VEGAS BLVD S.		LAS VEGAS	NV		89109 FASHION SHOW MALL
2 1257BB&B, BEACHWOOD	26300 CEDAR ROAD		BEACHWOOD	OH		44122 BEACHWOOD PLACE
3 1274BB&B, FAIR OAKS	11814 U FAIR OAKS MALL		FAIRFAX	VA		22033 FAIR OAKS MALL
4 1297BB&B, WILLOWBROO	7925 FM 1960 ROAD W.		HOUSTON	TX		77070 WILLOWBROOK MALL
5 12116BB&B, OAK BROOK	110 OAK BROOK CENTER		OAK BROOK	IL		60523 OAK BROOK CENTER
6 12162BB&B, GLENDALE	2302 GLENDALE GALLERIA		GLENDALE	CA		91210 GLENDALE GALLERIA
7 12171BB&B, VILLAGE@C	1728 REDWOOD HWY.		CORTE MADERA	CA		94925 VILLAGE@CORTE MADERA
8 12189BB&B, SHORT HIL	1200 MORRIS TURNPIKE		SHORT HILLS	NJ		7078 MALL @ SHORT HILLS
9 12223BB&B, FASHION C	1100 S. HAYES STREET		ARLINGTON	VA		22202 FASHION CTR@PENTAGON
10 12242BB&B, WOODLANDS	1201 LAKE WOODLANDS DRIVE		THE WOODLANDS	TX		77380 THE WOODLANDS MALL
11 12243BB&B, ST. LOUIS	1479 ST. LOUIS GALLERIA		ST. LOUIS	MO		63117 ST. LOUIS GALLERIA
12 12244BB&B,THE GARDEN	3101 PGA BLVD.		PALM BEACH GARDENS	FL		33410 THE GARDENS
13 12249BB&B, PARK MEAD	8505 PARK MEADOWS CTR. DRIVE	SUITE 2127	LITTLETON	CO		80124 PARK MEADOWS MALL
14 12283BB&B, MISSION V	940 MALL AT MISSION VIEJO		MISSION VIEJO	CA		92691 MISSION VIEJO
15 12310BB&B,TOWN&COUNT	700 TOWN & COUNTRY VILLGE BLVD	SUITE 2600	HOUSTON	TX		77024 TOWN & COUNTRY
16 12312BB&B, HOUSTON G	5015 WESTHEIMER ROAD	SUITE 2260A	HOUSTON	TX		77056 HOUSTON GALLERIA
17 12327BB&B,WILLOW BEN	6121 WEST PARK BLVD.		PLANO	TX		75093 WILLOW BEND MALL
18 12328BB&B,INT'L PLAZ	2223 N. WEST SHORE BLVD.		TAMPA	FL		33607 INTERNATIONAL PLAZA
19 12331BB&B,WELLINGTON	10300 WEST FOREST HILL BLVD.		WELLINGTON	FL		33414 WELLINGTON
20 12343BB&B, CHANDLER	3111 WEST CHANDLER BLVD.		CHANDLER	AZ		85226 CHANDLER FASHION CTR
21 12361BB&B,THE DOMAIN	11601 CENTURY OAKS TERRACE	SUITE 133	AUSTIN	TX		78758 THE DOMAIN
22 12364BB&B, SOUTHLAKE	1221 E. SOUTHLAKE BLVD.		SOUTHLAKE	TX		76092 SOUTHLAKE
23 12387BB&B, SO. HILLS	335 SOUTH HILLS VILLAGE		PITTSBURGH	PA		15241 SOUTH HILLS VILLAGE
24 12422BB&B, KING OF P	160 N. GULPH ROAD		KING OF PRUSSIA	PA		19406 KING OF PRUSSIA
25 12423BB&B, SUMMIT SI	13921 S. VIRGINIA STREET		RENO	NV		89511 SUMMIT SIERRA
26 12493BB&B, COLUMBIA	10300 LITTLE PATUXENT PARKWAY		COLUMBIA	MD		21044 THE MALL IN COLUMBIA
27 12513BB&B, TYSONS CO	7977 TYSONS CORNER CENTER		MCLEAN	VA		22102 TYSONS CORNER
28 12804BB&B, WOODFIELD	L306 WOODFIELD MALL		SCHAUMBERG	IL		60173 WOODFIELD MALL
29 12963BB&B,MONTGOMERY	7101 DEMOCRACY BLVD.		BETHESDA	MD		20817 MONTGOMERY MALL

			Carlyle		
	Store Number Brand	Phone	Address 1	Address 2	City, State, Zip
1	42 Carlyle & Co.	865-693-7060	1542 West Town Mall	7600 Kingston Pike	KNOXVILLE, TN 37919-5698
2	145 Carlyle & Co.	704-366-4545	SouthPark Mall	4400 Sharon Road, S#177	CHARLOTTE, NC 28211
3	152 Carlyle & Co.	910-864-1220	245 Cross Creek Mall, S#TC-9		FAYETTEVILLE, NC 28303-3239
4	154 Carlyle & Co.	919-782-5562	2119 Crabtree Valley Mall		RALEIGH, NC 27612-4504
5	220 Carlyle & Co.	828-299-4367	Asheville Mall, S#J-1		ASHEVILLE, NC 28805-2219
6	227 Carlyle & Co.	336-760-1131	Hanes Mall, S#2232	3320 Silas Creek Parkway	WINSTON-SALEM, NC 27103-3025
7	229 Carlyle & Co.	904-363-0749	152 The Avenues	10300 Southside Boulevard	JACKSONVILLE, FL 32256-0741
8	231 Carlyle & Co.	615-292-2791	The Mall at Green Hills, S#226	2126 Abbott Martin Road	NASHVILLE, TN 37215-2616
9	237 Carlyle & Co.	615-771-2066	1300 CoolSprings Galleria	1800 Galleria Boulevard	FRANKLIN, TN 37067
10	239 J.E. Caldwell & Co.	610-265-6155	The Court at King of Prussia, S#2035	690 West Dekalb Pike	King of Prussia, PA 19406
1	241 Park Promenade Jewellers	407-644-7119	Pioneer Building	152 Park Avenue South	WINTER PARK, FL 32789
12	244 Carlyle & Co.	919-572-6333	The Streets at SouthPoint	8030 Renaissance Parkway, S#860	DURHAM, NC 27713
13	245 Park Promenade Jewellers	407-903-1001	Mall at Millenia, S#J-260	4200 Conroy Road	ORLANDO, FL 32839
14	246 Carlyle & Co.	850-650-3606	Destin Commons, S#D-101B	4240 Legendary Drive	DESTIN, FL 32541
15	249 Carlyle & Co.	904-724-4322	St. John's Town Center, S#D-191	10281 Midtown Parkway	JACKSONVILLE, FL 32246
16	255 Carlyle & Co		1951 Battleground Ave		Greensboro, NC 27408
17	262 Carlyle & Co.	478-257-6911	The Shoppes at River Crossing, S#112	5080 Riverside Drive	MACON, GA 31210
18	303 J.E. Caldwell & Co	302-366-7520	112 Christiana Mall, S#1420	I-95 & DE Hwy 7	NEWARK, DE 19702-3296
19	307 J.E. Caldwell & Co	302-656-1605	Hotel DuPont	1007 Market Street	WILMINGTON, DE 19801
20	315 J.E. Caldwell & Co.	610-791-5200	Promenade Shops at Saucon Valley	2985 Center Valley Parkway, S#204	Center Valley, PA 18034

EXHIBIT 2(b) to Agency Agreement LIST OF DISTRIBUTION CENTERS AND OFF-SITE LOCATIONS

(Note Only items that constitute Merchandise (if any) at these locations are included in the Sale)

Brand	Location Number	Location Name	DC or Off Site	Description	Description	
BBB	1	DC Stock & Redist	DC	Comprised of Special Order and possibly memo goods. Not included in Inventory Runs provided to Bidders.	205 Edison Road	Orange, CT 06477
BBB	2	BBB Redistro 992	DC	Normal goods being redistributed from store to stores.	205 Edison Road	Orange, CT 06477
BBB	24	RTV	DC	Return to Vendor	205 Edison Road	Orange, CT 06477
BBB	25	BBB Def/Tradein	DC	Defectives and Trade Ins	205 Edison Road	Orange, CT 06477

Brand	Number			Description		Address
Carlyle	344	JEC CORP SALES	Off Site	One person shop domiciled in New Jersey selling to Corporations.	94 Brookville Hollow Road	Stockton, NJ 08559
Carlyle	350	INSIGNIA	Off Site	Pins for various Societies, the largest of which is the Daughters of the American Revolution.	215 South Broad Street	Philadelphia, PA 19107
Carlyle	901	A & B Warehouse	DC	Normal Goods.	4615 Dundas	Greensboro, NC 27407
Carlyle	902	A & B - Returns	DC	Returns	4615 Dundas	Greensboro, NC 27407
Carlyle	903	A & B - Offsite Inv.	DC	Stock repairs, promotional events, advertising samples.	tock repairs, promotional events, advertising samples. 4615 Dundas	
Carlyle	950	NWCSC	Off Site	Ned W. Cohen Service Center. Comprised of Repair Inventory and Parts. 307 East Westgate Drive Greensboro, NC 27407		Greensboro, NC 27407
Carlyle	90009	Huffman - Mail Room	Home Office	Miscellaneous display inventory, Christmas decorations, etc.	4615 Dundas	Greensboro, NC 27407

Brand	Location Number	Location Name	DC or Off Site	Description	Ad	dress
Congress	97	Off Premises	Off Site	Out to various third parties.	NA	
Congress	98	Studio	DC		25555 S. Tamiami Trail	Bonita Springs, FL 34134
Congress	99	Corporate	DC		25555 S. Tamiami Trail	Bonita Springs, FL 34134

EXHIBIT 3.1(c)

MERCHANDISE CEILING (\$000's)

	Cost Value of New	Guarantee %	
Incremental Dollars		to be paid on	
in Inventory	Merchandise	Merchandise	Decremental Percent in Guarantee
		1	*Prorate between intervals
250	123,000	84.30%	-0.150%
250	122,750	84.45%	-0.150%
250	122,500	84.60%	-0.150%
250	122,250	84.75%	-0.150%
250	122,000	84.90%	-0.150%
250	121,750	85.05%	-0.100%
250	121,500	85.15%	-0.100%
250	121,250	85.25%	-0.100%
250	121,000	85.35%	-0.100%
250	120,750	85.45%	-0.100%
250	120,500	85.55%	-0.100%
250	120,250	85.65%	-0.100%
CEILING	120,000	85.75%	

MERCHANDISE THRESHOLD (\$000's)

	Cost Value of New	Cuerontes 0/	
Decremental		Guarantee % to be paid on	
Dollars in Inventory		Merchandise	Decremental Percent in Guarantee
THRESHOLD	117,000	85.75%	
250	116,750	85.65%	-0.100%
250	116,500	85.55%	-0.100%
250	116,250	85.45%	-0.100%
250	116,000	85.35%	-0.100%
250	115,750	85.25%	-0.100%
250	115,500	85.15%	-0.100%
250	115,250	85.05%	-0.100%
250	115,000	84.90%	-0.150%
250	114,750	84.75%	-0.150%
250	114,500	84.60%	-0.150%
250	114,250	84.45%	-0.150%
250	114,000	84.30%	-0.150%
250	113,750	84.15%	-0.150%
250	113,500	84.00%	-0.150%
250	113,250	83.85%	-0.150%
250	113,000	83.65%	-0.200%
			*Prorate between intervals

*Prorate between intervals

FORM OF LETTER OF CREDIT

[NAME OF ISSUING BANK]

[ADDRESS]

		Date:	, 2009
Irrevocable Standby Let	tter of Credit Number:		
BENEFICIARY:	529 Fifth Avenue New York, NY 100 Attn: Chief Financ		
Gentlemen:		Credit Number: Opener's Reference No:	
BY ORDER OF: _	, LLC		
for the account of	, LLC for a sum of available by nd expiring at OUR COUNTER beneficiary shall notify d by the original Letter of C	andby Letter of Credit (the "Le r sums not exceeding a total o y your draft(s) at SIGHT on NTERS on, us in writing that this Letter of Credit (the "Expiry Date").	of \$OURSELVES 200, or such Credit shall be
	o as Exhibit A signed by eitary), as the beneficiary.	ither Finlay Fine Jewelry Corpo	ration (the
	y be reduced from time to Beneficiaries in the form	time when accompanied by a si attached as Exhibit B .	igned statement
Partial and/or multiple of	lrawings are permitted.		
-	-	Orawn under Letter of Credit NORESS OF ISSUING BANK]."	lo
_	for Documentary Credit	this Letter of Credit is subject ts (1993 Revision), Internation	

Expiry Date.
Kindly address all correspondence regarding this Letter of Credit to the attention of our Letter of Credit Operations, [ADDRESS OF L/C DEPARTMENT OF ISSUING BANK] attention—, mention our reference number as it appears above. Telephone inquiries can be made
to at Very truly yours,
Authorized official

We hereby agree that drafts drawn under and in compliance with the terms of this Letter of Credit will be duly honored if presented to the above mentioned drawee bank on or before the

EXHIBIT A

TO IRREVOCABLE STANDBY LETTER OF CREDIT NO. _____

Re: Drawing for Amounts Due to:

FINLAY FINE JEWELRY CORPORATION 529 Fifth Avenue New York, NY 10017 Attn: Chief Financial Officer

Chief Responsible Officer

Chief Responsible Officer
Ladies and Gentlemen:
I refer to your Letter of Credit No (the "Letter of Credit"). The undersigned, duly authorized officer of Finlay Fine Jewelry Corporation (the "Merchant") and ("Lender"), and the co-beneficiaries of the Letter of Credit hereby certify to you that:
(i), LLC (the "Agent") has not made a payment when due of or for the Guaranteed Amount due from Agent to Merchant pursuant to, and as such terms are defined in that certain Agency Agreement dated as of, 2009 among the Merchant, on the one hand, and Agent, on the other.
(ii) The amount to be drawn is \$ (the "Amount Owing").
(iii) Payment is hereby demanded in an amount equal to the lesser of (a) the Amount Owing and (b) the face amount of the Letter of Credit as of the date hereof .
(iv) The Letter of Credit has not expired prior to the delivery of this letter and the accompanying sight draft.
(v) The payment hereby demanded is requested to be made no later than two (2) business days after the date of delivery of this certificate, by wire transfer to the following account:

[] [] Further Credit to: [Account Title] [Account No.]
VITNESS WHEREOF, I have executed and delivered this certificate as of this, 200
Very truly yours,
[Beneficiary]
By: Name: Its:

EXHIBIT B

IRREVOCABLE STANDBY LETTER OF CREDIT NO. _____

Re: Reduction of Face Amount:

FINLAY FINE JEWELRY CORPORATION 529 Fifth Avenue
New York, NY 10017

Attn: Chief Financial Officer Chief Responsible Officer

Ladies and Gentlemen:	
authorized officer of Finlay Fine Jewelr referenced Letter of Credit, hereby confir	(the "Letter of Credit"). The undersigned, duly ry Corporation ("Merchant") as beneficiary under the rm to you that the face amount of the Letter of Credit from its original face amount to a new face amount of
IN WITNESS WHEREOF, I have execute, 200	ed and delivered this certificate as of this day of
	Very truly yours,
	[Beneficiary]
	By:
	Its:

EXHIBIT 3.5

INVENTORY TAKING INSTRUCTIONS

DUE TO THEIR VOLUMINOUS SIZE THE

INVENTORY TAKING INSTRUCTIONS ARE NOT ANNEXED HERETO COPIES OF THE INVENTORY TAKING INSTRUCTIONS TO BE USED ARE AVAILABLE ON THE DOCKET AT #251 (filed on September 22, 2009)

				Amounts Paid Directly to Landlord - Projected Totals August through December 2009												
			1 1									1	I			
Store											Merchant					
Number	Store Name	State		Base Rent	Storage Rent	CAM	Exterior CAM	HVAC	Insurance	Media Fund	Association	Promo Fund	Real Estate Taxes	State Taxes	Water	Utilities
1 12048	Fashion Show Mall			166,667.20	-	33,055.00	-	1,628.30	-		-	-	4,679.75	-	-	-
2 12057	Beachwood Place			113,958.35	-	35,896.90	-	2,000.00	-	-	-	-	11,393.69	-	100.00	-
3 12074	Fair Oaks Mall			291,666.65	-	63,126.20	-	12,013.05	3,366.85		-	17,970.25	27,021.65	-	-	3,657.40
	Willowbrook Mall			142,281.25	-	25,340.00	-	-	-	-	8,008.15	-	18,920.00	-	280.00	-
	Oakbrook Center			158,000.00	-	22,243.25	-	6,355.95	-	-	-	4,569.45	10,859.80	-	-	-
	Glendale Galleria			89,475.00	-	43,743.30	-	-	-	-	-	-	-	-	-	7,600.00
	Village-Corte Madera			123,402.60	-	21,328.60	-	-	-	-	-	5,146.30	11,350.00	-	-	-
	The Mall At Short Hills			458,333.35	-	48,569.75	-	9,208.60	2,732.65	-	-	9,133.75	21,162.00	-	-	8,315.50
	Fashion Center @ Pentagon			112,500.00	2,100.00	20,162.05	1,965.50	2,874.65	2,822.70	3,535.80	-	3,669.15	9,968.00	-	101.60	2,716.55
	The Woodlands Mall			177,083.33	-	52,346.90	-	-	-	-	-	-	10,032.80	-	170.00	-
	St. Louis Galleria			96,530.00	-	50,530.25	-	1,805.35	-	-	-	-	11,534.85	-	210.70	-
	The Gardens			106,229.17	-	44,099.35	-	1,160.00	-	-	-	-	18,289.35	11,077.05	-	-
	Park Meadows Town Center			121,355.85	600.00	12,997.35	4,504.00	2,509.40	-	-	-	5,725.70	16,947.05	-	-	-
	The Shops At Mission Viejo			109,375.00	-	27,387.50	1,797.25	-	681.40	4,008.80	-	4,491.50	4,742.50	-	89.55	-
	Town & Country Village			114,660.00	-	18,644.35	-	-	786.00	-	-	437.49	9,803.95	-	-	-
	2 The Galleria			483,333.33	6,125.00	69,742.20	-	14,447.05	21,790.25	-	-	7,251.15	49,318.15	-	142.60	-
	Willow Bend Mall			125,000.00	-	43,487.10	-	9,619.80	-	-	-	7,351.30	8,053.35	-	-	9,156.45
	International Plaza			145,833.33	-	66,427.10	-	10,321.45	-	-	-	9,838.70	9,587.95	16,999.55	-	-
	Wellington Green			103,759.69	-	38,525.30	-	9,270.65	-	-	-	7,242.70	10,031.60	10,973.95	-	-
	Chandler Fashion Center			116,666.65	-	29,750.00	-	10,131.00	-	-	-	8,367.70	5,950.00	3,417.30	-	-
	The Domain Shopping Center		₩.	136,541.67	-	28,059.85	1,314.70	6,909.00	-	28.40	-	27.30	25,779.05	-	324.65	6,716.55
	The Shops At Southlake			149,583.33	-	5,650.00	1,445.00	-	780.00	-	-	-	11,655.00	-	-	-
	South Hills Village		₩.	100,333.33	-	29,875.50	566.70	6,501.60	-	2,081.90	-	2,081.90	25,605.05	-	484.30	6,481.25
	2 King Of Prussia Plaza		₩.	369,187.50	-	35,844.75	1,021.65	9,595.65	648.90	2,719.70	-	5,439.40	12,664.25	499.40	393.65	8,323.65
	Summit Sierra		₩.	71,452.50	-	10,140.00	714.55		1,790.00	442.35	-		4,485.00	-		
	The Mall In Columbia			145,399.50	-	22,060.50	334.25	4,828.25	300.80	-	-	2,621.60	9,191.90	-	55.00	9,519.85
	Tysons Corner			400,000.00	7,641.85	77,936.95	-	9,233.90	-	3,916.65	-	5,608.75	61,010.00	-	-	24,040.10
	Woodfield Mall	_	$\vdash \vdash$	208,333.33	154.50	51,313.65	-	14,475.00	-	-	-	13,278.45	9,260.25	-	-	-
29 12963	Westfield S/T Montgomery	_	$\vdash \vdash$	129,165.00	2,125.00	19,688.15	-	1,857.10	-	-	-	3,011.05	11,395.60	-	150.00	-
Totals				5,066,106.92	18,746.35	1,047,971.80	13,663.60	146,745.75	35,699.55	16,733.60	8.008.15	123.263.59	440.692.54	42.967.25	2.502.05	86.527.30
Totals				5,000,100.92	18,746.35	1,047,971.80	13,003.60	140,745.75	35,699.55	16,733.60	8,008.15	123,263.59	440,092.54	42,967.25	2,502.05	86,527.30
Per Diem Total	ls			33,111.81	122.53	6,849.49	89.30	959.12	233.33	109.37	52.34	805.64	2,880.34	280.83	16.35	565.54

¹ In addition to the Per Diem Occupancy Expense detailed on this spreadsheet, the Liquidator is responsible for all Percentage Rent that may be incurred as a result of the sale. Bidders should refer to File "#1S - Lease Summaries with Percentage Rent Terms and Sales" for the summary information to assess their Percentage Rent liability. For greater detail, Bidders should refer to the Lease Abstracts and Full Leases included in the Bid Package to determine their potential obligations.

				Amounts Paid Other than to Landlord - Projected Totals August through December 2009							# of Days in Period		
Store Number	Store Name	State	Utilities	Telephone	Alarm	Security	Repairs and Maintenance	Business Taxes	Equipment Rental	Insurance	Total Projected Occupancy Expenses August - December 2009	Per Diem Occupancy Expenses August - December 2009 ¹	Percentage Rent ¹
1 120	48 Fashion Show Mall		9,650.00	3,200.00	3,250.00	-	1,650.00	2,300.00	100.00	7,090.91	233,271.16	1,524.65	See Footnote
2 120	57 Beachwood Place		7,450.00	1,600.00	1,450.00	-	1,200.00	14,550.00	-	4,909.09	194,508.03	1,271.29	See Footnote
3 120	74 Fair Oaks Mall		16,592.60	5,400.00	3,800.00	1,250.00	9,050.00	7,200.00	50.00	10,000.00	472,164.65	3,086.04	See Footnote
4 120	97 Willowbrook Mall		17,650.00	4,650.00	7,850.00	-	12,050.00	66,100.00	50.00	11,954.55	315,133.95	2,059.70	See Footnote
5 121	16 Oakbrook Center		12,800.00	3,200.00	3,000.00	-	10,500.00	5,300.00	50.00	7,818.18	244,696.63	1,599.32	See Footnote
6 121	62 Glendale Galleria		(3,700.00)	3,500.00	4,300.00	-	4,000.00	1,850.00	-	6,090.91	156,859.21	1,025.22	See Footnote
7 121	71 Village-Corte Madera		7,650.00	5,050.00	3,850.00	-	8,300.00	2,850.00	-	4,954.55	193,882.05	1,267.20	See Footnote
8 121	89 The Mall At Short Hills		15,284.50	6,350.00	4,250.00	50.00	3,950.00	250.00	50.00	12,818.18	600,458.28	3,924.56	See Footnote
9 122	23 Fashion Center @ Pentagon		3,533.45	2,950.00	900.00	-	2,250.00	8,500.00	50.00	7,045.45	187,644.90	1,226.44	See Footnote
10 122	42 The Woodlands Mall		11,850.00	4,100.00	4,050.00	-	3,950.00	36,700.00	100.00	7,954.55	308,337.58	2,015.28	See Footnote
11 122	43 St. Louis Galleria		5,850.00	1,000.00	2,100.00	-	3,850.00	4,250.00	50.00	5,454.55	183,165.70	1,197.16	See Footnote
12 122	44 The Gardens		12,950.00	2,950.00	3,100.00	700.00	16,250.00	13,000.00	150.00	5,909.09	235,864.01	1,541.59	See Footnote
13 122	49 Park Meadows Town Center		7,550.00	2,850.00	1,050.00	250.00	5,050.00	1,100.00	50.00	7,590.91	190,130.26	1,242.68	See Footnote
14 122	83 The Shops At Mission Viejo		11,650.00	3,500.00	3,250.00	-	4,500.00	3,350.00	50.00	5,136.36	184,009.86	1,202.68	See Footnote
15 123	10 Town & Country Village		20,100.00	3,750.00	11,600.00	25,300.00	4,800.00	62,350.00	50.00	12,227.27	284,509.06	1,859.54	See Footnote
16 123	12 The Galleria		40,900.00	4,200.00	11,700.00	30,650.00	23,550.00	138,350.00	200.00	22,772.73	924,472.46	6,042.30	See Footnote
17 123	27 Willow Bend Mall		13,243.55	2,300.00	7,050.00	39,900.00	5,000.00	29,300.00	50.00	8,136.36	307,647.91	2,010.77	See Footnote
18 123	28 International Plaza		19,450.00	4,000.00	2,450.00	-	7,000.00	18,100.00	50.00	9,818.18	319,876.27	2,090.69	See Footnote
19 123	31 Wellington Green		18,700.00	2,950.00	2,550.00	-	1,600.00	2,650.00	50.00	5,136.36	213,440.25	1,395.03	See Footnote
20 123	43 Chandler Fashion Center		11,700.00	2,850.00	850.00	150.00	3,900.00	450.00	50.00	5,727.27	199,959.92	1,306.93	See Footnote
21 123	61 The Domain Shopping Center		8,183.45	2,100.00	3,350.00	100.00	5,100.00	51,250.00	100.00	7,545.45	283,430.07	1,852.48	See Footnote
22 123	64 The Shops At Southlake		14,800.00	5,750.00	2,800.00	-	6,300.00	56,200.00	100.00	7,500.00	262,563.33	1,716.10	See Footnote
	87 South Hills Village		6,668.75	2,500.00	1,800.00	200.00	4,350.00	250.00	-	4,772.73	194,553.01	1,271.59	See Footnote
	22 King Of Prussia Plaza		12,276.35	4,500.00	3,250.00	-	17,850.00	8,900.00	150.00	13,363.64	506,628.49	3,311.30	See Footnote
	23 Summit Sierra		2,200.00	500.00	100.00	-	900.00	-	-	681.82	93,406.22	610.50	See Footnote
26 124	93 The Mall In Columbia		10,180.15	2,200.00	1,250.00	-	2,500.00	2,000.00	50.00	5,500.00	217,991.80	1,424.78	See Footnote
	13 Tysons Corner		14,009.90	5,050.00	14,100.00	49,350.00	13,350.00	29,100.00	150.00	15,954.55	730,452.65	4,774.20	See Footnote
	04 Woodfield Mall		9,350.00	5,650.00	2,250.00	-	4,550.00	(950.00)	-	6,545.45	324,210.64	2,119.02	See Footnote
29 129	63 Westfield S/T Montgomery		10,900.00	2,600.00	2,000.00	200.00	3,300.00	3,400.00	50.00	7,772.73	197,614.63	1,291.60	See Footnote
Totals			349,422.70	101,200.00	113,300.00	148,100.00	190,600.00	568,650.00	1,800.00	238,181.82	8,760,882.97	57,260.67	

967.97 1,245.75

3,716.67

11.76 1,556.74

In addition to the Per Diem Occupancy Expense detailed on this spreadsheet, the Liquidator is responsible for all Percentage Rent that may be incurred as a result of the sale. Bidders should refer to File "#1S - Lease Summaries with Percentage Rent Terms and Sales" for the summary information to assess their Percentage Rent liability. For greater detail, Bidders should refer to the Lease Abstracts and Full Leases included in the Bid Package to determine their potential obligations.

Per Diem Totals

2,283.81 661.44

740.52

Amounts Paid Directly to Landlord - Projected Totals August through December 2009	1	# of Days in Period	153

Stor Numb		State	Rent	CAM	Misc Rent	Utilities	Telephone	Alarm System	Security Guard	Secured Courier	Misc Security	Insurance	Asset Repair	Maintenance	Business Tax	Total Projected Occupancy Expenses August - December 2009	Per Diem Occupancy Expenses ¹
1	42 West Town Mall	TN	54,165.00	13,415.00	4,215.00	4,181.00	2,638.00	413.00	-	-	300.00	2,321.67	1,126.00	1,300.00	8,864.00	92,938.67	607.44
2	145 South Park Mall	NC	73,400.00	28,094.00	7,135.00	9,504.00	2,962.00	513.00	-	100.00	310.00	2,321.67	-	1,300.00	6,000.00	131,639.67	860.39
3	152 Cross Creek Mall	NC	34,930.00	8,060.00	5,150.00	9,224.00	3,545.00	413.00	-	-	210.00	2,321.67	485.00	1,300.00	2,200.00	67,838.67	443.39
4	154 Crabtree Valley Mall	NC	75,140.00	10,490.00	6,555.00	5,030.00	2,751.00	513.00	-	-	760.00	2,321.67	727.00	1,300.00	1,100.00	106,687.67	697.31
5	220 Asheville Mall	NC	49,740.00	13,255.00	1,949.00	3,035.00	-,	513.00	-	-	210.00	2,321.67	770.00	1,300.00	1,350.00	77,610.67	507.26
6	227 Hanes Mall	NC	63,275.00	10,360.00	2,497.00	4,273.00	2,583.00	513.00	12,800.00	-	210.00	2,321.67	-	1,300.00	2,014.00	102,146.67	667.63
7	229 Southside Boulevard	FL	67,027.00	25,610.00	6,110.00	6,446.00	2,933.00	463.00	-	-	210.00	2,321.67	738.00	1,300.00	4,511.00	117,669.67	769.08
8	231 The Mall at Green Hills	TN	45,835.00	10,511.00	4,326.00	4,412.00	2,588.00	513.00	-	-	310.00	2,321.67	-	1,300.00	-	72,116.67	471.35
9	237 Cool Springs Galleria	TN	45,835.00	23,190.00	7,660.00	5,259.00	3,131.00	413.00	-	1,500.00	210.00	2,321.67	385.00	1,300.00	3,209.00	94,413.67	617.08
10	239 The Court at King of Prussia	PA	71,835.00	17,842.00	4,741.00	8,700.00	2,693.00	413.00	36,710.00	700.00	420.00	2,321.67	878.33	1,300.00	-	148,554.00	970.94
11	241 Pioneer Building - Park Ave South	FL	74,440.00	-	18,798.00	8,579.00	3,967.00	622.00	-	2,500.00	210.00	2,321.67	344.00	1,300.00	5,116.00	118,197.67	772.53
12	244 The Streets at South Point	NC	78,240.00	7,455.00	5,475.00	4,350.00	2,720.00	513.00	38,750.00	-	210.00	2,321.67	831.00	1,300.00	5,139.00	147,304.67	962.78
13	245 Mall at Millenia	FL	99,415.00	36,160.00	8,905.00	9,265.00	3,355.00	513.00	43,540.00	-	310.00	2,321.67	-	1,300.00	20,957.00	226,041.67	1,477.40
14	246 Destin Commons	FL	53,000.00	22,637.00	2,535.00	6,935.00	6,327.00	413.00	-	-	210.00	2,321.67	1,111.00	1,300.00	3,110.00	99,899.67	652.94
15	249 St. John's Town Center	FL	42,755.00	9,538.00	4,705.00	3,364.00	2,665.00	413.00	-	-	210.00	2,321.67	2,649.00	1,300.00	7,607.00	77,527.67	506.72
16	255 Battleground Avenue	NC	50,365.00	7,750.00	-	4,034.00	2,572.00	269.00	27,690.00	-	210.00	2,321.67	581.00	1,300.00	-	97,092.67	634.59
17	262 The Shoppes at River Crossing	GA	39,730.00	7,920.00	3,950.00	2,310.00	4,600.00	269.00	-	-	210.00	2,321.67	-	1,300.00	28,000.00	90,610.67	592.23
18	303 Christiana Mall	DE	71,795.00	24,415.00	2,210.00	6,793.00	2,840.00	413.00	22,200.00	-	310.00	2,321.67	3,164.00	1,300.00	4,217.00	141,978.67	927.97
19	307 Hotel DuPont	DE	18,190.00		3,578.00	-	2,584.00	413.00	-	2,500.00	300.00	2,321.67	-	1,300.00	1,423.00	32,609.67	213.14
20	315 Promenade Shops at Saucon Valley	PA	46,350.00	11,105.00	5,325.00	4,113.00	3,912.00	413.00	-	500.00	210.00	2,321.67	532.00	1,300.00	-	76,081.67	497.27
Totals			1,155,462.00	287,807.00	105,819.00	109,807.00	64,533.00	8,931.00	181,690.00	7,800.00	5,540.00	46,433.33	14,321.33	26,000.00	104,817.00	2,118,960.67	13,849.42
Per Diem T	otals		7,552.04	1,881.09	691.63	717.69	421.78	58.37	1,187.52	50.98	36.21	303.49	93.60	169.93	685.08	13,849.42	

¹ In addition to the Per Diem Occupancy Expense detailed on this spreadsheet, the Liquidator is responsible for all Percentage Rent that may be incurred as a result of the sale. Bidders should refer to File "#15 - Lease Summaries with Percentage Rent Terms and Sales" for the summary information to assess their Percentage Rent liability. For greater detail, Bidders should refer to the Lease Abstracts and Full Leases included in the Bid Package to determine their potential obligations.

04B(2)_-_Car_Ongoing_Store_Occ_Sched_Revised_Aug_-_Dec.xls

	Store Number	Store Name	State		Percentage Rent ¹
1	42	West Town Mall	TN		See Footnote
2		South Park Mall	NC		See Footnote
3	152	Cross Creek Mall	NC		See Footnote
4	154	Crabtree Valley Mall	NC		See Footnote
5		Asheville Mall	NC		See Footnote
6	227	Hanes Mall	NC		See Footnote
7	229	Southside Boulevard	FL		See Footnote
8	231	The Mall at Green Hills	TN		See Footnote
9	237	Cool Springs Galleria	TN		See Footnote
10	239	The Court at King of Prussia	PA		See Footnote
11	241	Pioneer Building - Park Ave South	FL		See Footnote
12		The Streets at South Point	NC		See Footnote
13	245	Mall at Millenia	FL		See Footnote
14	246	Destin Commons	FL		See Footnote
15	249	St. John's Town Center	FL		See Footnote
16		Battleground Avenue	NC		See Footnote
17	262	The Shoppes at River Crossing	GA		See Footnote
18	303	Christiana Mall	DE		See Footnote
19		Hotel DuPont	DE		See Footnote
20	315	Promenade Shops at Saucon Valley	PA		See Footnote
Tot	als				
				ш	
Per	Diem Totals				

¹ In addition to the Per Diem Occupancy Expense detailed on this spreadsheet, the Liquidator is responsible for all Percentage Rent that may be incurred as a result of the sale. Bidders should refer to File "#15 - Lease Summaries with Percentage Rent Terms and Sales" for the summary information to assess their Percentage Rent liability. For greater detail, Bidders should refer to the Lease Abstracts and Full Leases included in the Bid Package to determine their potential obligations.

	-	Go Forward		No	n-Go Forward				
	Cost	Retail	Cost / Retail	Cost	Retail	Cost / Retail	Cost	Retail	Cost / Retail
Semi-Mounts									
BBB	5,373,858	13,021,993	41.27%	2,227,333	5,742,840	38.78%	7,601,191	18,764,833	40.51%
Carlyle	214,348	459,634	46.63%	52,863	96,948	54.53%	267,211	556,582	48.01%
Congress	<u></u> _		#DIV/0!	343,553	723,147	47.51%	343,553	723,147	47.51%
Total Semi-Mounts	5,588,206	13,481,627	41.45%	2,623,749	6,562,935	39.98%	8,211,955	20,044,562	40.97%
Loose Stones									
BBB	1,384,166	2,592,244	53.40%	211,966	399,595	53.05%	1,596,132	2,991,839	53.35%
Carlyle	573,676	1,085,120	52.87%	4,589	11,754	39.04%	578,265	1,096,874	52.72%
Congress	-	-	#DIV/0!	1,106,432	2,118,911	52.22%	1,106,432	2,118,911	52.22%
Total Loose Stones	1,957,842	3,677,364	53.24%	1,322,987	2,530,260	52.29%	3,280,829	6,207,624	52.85%
Pre-Owned Watches - Retail has been adjusted t BBB		70,413	46.11%	210,058	416,785	50.40%	242,524	487,198	49.78%
Carlyle	32,466 27,358	70,413 37,640	72.68%	10,929	416,785 15,520	50.40% 70.42%	242,524 38,287	487,198 53,160	49.78% 72.02%
Carlyle Rolex Refurb	348,028	453,028	76.82%	37,711	52,120	72.35%	385,739	505,148	76.36%
Congress	-		#DIV/0!	4,805	13,800	34.82%	4,805	13,800	34.82%
Total Pre-Owned Watches	407,852	561,081	72.69%	263,503	498,225	52.89%	671,355	1,059,306	63.38%
Watch Straps BBB	175,135	351,606	49.81%	33,765	66,604	50.70%	208,900	418,210	49.95%
Carlyle	35,581	53,026	67.10%	34,968	82,417	42.43%	70,549	135,443	52.09%
Congress	1	2	50.00%	1	2	50.00%	2	4	50.00%
Total Watch Straps	210,717	404,634	52.08%	68,734	149,023	46.12%	279,451	553,657	50.47%
Insignia - Detail provided in Inventory Files									
Total Carlyle Insignia	763,420	2,171,145	35.16%	1	2	50.00%	763,421	2,171,147	35.16%
,== 0		, , , , , , ,						, ,===	
Memo to Asset Conversion (In Inventory Files) -	·								
BBB Clyde Duneier	215,727	492,245	43.83%	1	2	50.00%	215,728	492,247	43.83%
BBB Chad Allison	89,798	212,245	42.31%	1	2	50.00%	89,799	212,247	42.31%
Total Memo to Asset Conversion	305,525	704,490	43.37%	2	4	50.00%	305,527	704,494	43.37%

	Go Forward			No	n-Go Forward		Total		
	Cost	Retail	Cost / Retail	Cost	Retail	Cost / Retail	Cost	Retail	Cost / Retail
Department Store Transfers - Detailed SKU files placed i	in Data Room								
BBB	144,750	301,110	48.07%	1	2	50.00%	144,751	301,112	48.07%
Carlyle	1	2	50.00%	1	2	50.00%	2	4	50.00%
Congress	1	2	50.00%	1	2	50.00%	2	4	50.00%
Total Department Store Transfers	144,752	301,114	48.07%	3	6	50.00%	144,755	301,120	48.07%
No Boxes and/or Paperwork for Watches									
BBB	3,600,000	7,092,000	² 50.76%	2,037,000	4,013,000	50.76%	5,637,000	11,105,000	50.76%
Carlyle	-	-	#DIV/0!	-	-	#DIV/0!	-	-	#DIV/0!
Congress			#DIV/0!	<u>-</u>		#DIV/0!			#DIV/0!
Total No Boxes and or Paperwork	3,600,000	7,092,000	50.76%	2,037,000	4,013,000	50.76%	5,637,000	11,105,000	50.76%
Carlyle Loose Stones Not in Inventory - Detailed SKU file	es placed in Data Room								
SKU'd but Not In Inventory	355,381	606,437	58.60%	1	2	50.00%	355,382	606,439	58.60%
June / July Receipts Requested		-	#DIV/0!	1	2	50.00%	1	2	50.00%
Total Carlyle Loose Stones not in Inventory	355,381	606,437	58.60%	2	4	50.00%	355,383	606,441	58.60%

 $^{^{\,1}}$ Congress indicates that 90% of Semi-Mount / Loose Stones are kitted product and classify as Finished Goods

² Watches without boxes and/or paperwork is a Company estimate.

EXHIBIT 5.1(b)(iii)

LIST OF DC MERCHANDISE

Those Items of Merchandise Identified on the Following Files

On Hand by SKU by Location at Cost (including all Stores and DC locations):

#02AK - BBB_INV_SKU_49_20090912.txt

#02AN - CCJ_ INV_SKU_49_090914.TXT

They need to be reviewed in conjunction with their corresponding Item Master files to get the Retail:

#02AJ - BBB_ITEM_20090912.txt

#02AM - CCJ_ITEM_20090913.TXT

Bailey Banks & Biddle Ongoing Store Lease Summary - Updated

PLEASE SEE FOOTNOTE BELOW

						Lease	ease Monthly P		Percentage				
	Ongoing/				Square	Expiration	Base		Rent	(\$000)	% Rent		
	Close DIV	Number Store Name	<u>State</u>	<u>Landlord</u>	Footage	<u>Date</u>	Rent	Extras	<u>%</u>	<u>Breakpoint</u>	<u>Period</u>	Gross Sales	Sales Thru
(1)	Ongoing BBB	1248 Fashion Show	CA	General Growth Management, Inc.	2576	6/30/2013			6.0%	6,250	July - June	2,974,839	6/30/09
(2)	Ongoing BBB	1257 Beachwood Place	ОН	General Growth Management, Inc.	2735	12/31/2017			6.0%	4,558	Oct - Sept	1,538,691	6/30/09
(3)	Ongoing BBB	1274 Fair Oaks Mall	VA	Taubman Company, Inc.	5498	6/30/2017			7.0%	10,000	Nov - Oct	3,864,865	6/30/09
(4)	Ongoing BBB	1297 Willowbrook Mall	TX	General Growth Management, Inc.	4553	7/31/2011			6.0%	5,692	Jan - Dec	1,622,022	6/30/09
(5)	Ongoing BBB	12116 Oakbrook Center	IL	General Growth Management, Inc.	4740	3/31/2010			6.0%	6,320	Jan - Dec	1,211,217	6/30/09
(6)	Ongoing BBB	12162 Glendale Galleria	CA	General Growth Management, Inc.	2386	12/31/2009			6.0%	3,579	Jan - Dec	1,566,577	6/30/09
(7)	Ongoing BBB	12171 The Village at Corte Madera	CA	Macerich Company	2614	2/28/2018			6.0%	4,791	Jan - Dec	1,025,220	6/30/09
(8)	Ongoing BBB	12189 The Mall at Short Hills	NJ	Taubman Company, Inc.	4492	1/31/2019			7.0%	15,714	Feb - Jan	1,883,991	6/30/09
(9)	Ongoing BBB	12223 Fashion Center at Pentagon Center	VA	Simon Property Group	2379	5/31/2010			6.0%	4,500	Jun - May	229,397	6/30/09
(10)	Ongoing BBB	12242 The Woodlands Mall	TX	General Growth Management, Inc.	1779	9/30/2017			6.0%	7,084	Oct - Sept	3,055,666	6/30/09
(11)	Ongoing BBB	12243 St. Louis Galleria	MO	General Growth Management, Inc.	2758	8/31/2018			6.0%	4,016	Aug - July	2,225,313	6/30/09
(12)	Ongoing BBB	12244 The Gardens Mall	FL	Forbes/Cohen Properties	4640	3/31/2015			7.0%	3,642	Feb - Jan	846,773	6/30/09
(13)	Ongoing BBB	12249 Park Meadows Mall	CO	General Growth Management, Inc.	3476	12/31/2009			6.0%	4,854	Jan - Dec	1,165,911	6/30/09
(14)	Ongoing BBB	12283 The Shops at Mission Viejo	CA	Simon Property Group	4200	9/30/2009			6.0%	4,375	Oct - Sept	1,955,447	6/30/09
(15)	Ongoing BBB	12310 Town & Country Village	TX	Moody Rambin Interests, Inc.	6421	12/31/2018			4.0%	5,387	June - May	326,333	6/30/09
(16)	Ongoing BBB	12312 Houston Galleria	TX	Simon Property Group	7671	8/31/2014			6.0%	16,667	Sept - Aug	8,841,720	6/30/09
(17)	Ongoing BBB	12327 The Shops at Willow Bend	TX	Taubman Company, Inc.	4820	1/31/2022			7.0%	4,286	Feb - Jan	1,209,529	6/30/09
(18)	Ongoing BBB	12328 International Plaza	FL	Taubman Company, Inc.	5556	1/31/2012			7.0%	5,000	Feb - Jan	1,463,251	6/30/09
(19)	Ongoing BBB	12331 The Mall at Wellington Green	FL	Taubman Company, Inc.	4075	1/31/2022			7.0%	3,558	Feb - Jan	701,301	6/30/09
(20)	Ongoing BBB	12343 Chandler Fashion Center	AZ	Macerich Company	4200	12/31/2011			6.0%	4,333	Jan - Dec	1,113,918	6/30/09
(21)	Ongoing BBB	12361 The Domain	TX	Simon Property Group	6554	3/31/2017			6.0%	5,462	Mar - Feb	1,005,180	6/30/09
(22)	Ongoing BBB	12364 Shops at Southlake	TX	Cencor Realty Services	6315	1/31/2027			0.0%	-	N/A	N/A	6/30/09
(23)	Ongoing BBB	12387 South Hills Village	PA	Simon Property Group	9849	5/31/2018			6.0%	4,134	Jan - Dec	658,381	6/30/09
(24)	Ongoing BBB	12422 King of Prussia Plaza	PA	Kravco/Simon	5370	4/30/2015			6.0%	13,425	Feb - Jan	2,155,592	6/30/09
(25)	Ongoing BBB	12423 The Summit	NV	Bayer Properties, LLC.	4083	1/31/2019			6.0%	2,858	Oct - Sept	1,049,937	6/30/09
(26)	Ongoing BBB	12493 The Mall in Columbia	MD	General Growth Management, Inc.	4011	9/30/2009			6.0%	5,816	Oct - Sept	1,832,868	6/30/09
(27)	Ongoing BBB	12513 Tysons Corner Center	VA	Macerich Company	8974	8/31/2016			5.0%	19,500	Jan - Dec	3,243,477	6/30/09
(28)	Ongoing BBB	12804 Woodfield Mall	IL	Taubman Company, Inc.	3847	1/31/2010			7.0%	6,072	Feb - Jan	1,921,961	6/30/09
(29)	Ongoing BBB	12963 Montgomery Mall	MD	Westfield Coporation, Inc.	3174	1/31/2012			6.0%	5,167	Feb - Jan	967,645	6/30/09

¹ Please note that the Percentage Rent and Breakpoint information on this sheet are for information purposes only. Bidders should refer to the underlying lease documentation for information regarding Percentage Rent and Breakpoints.

Carlyle Ongoing Store Lease Summary

PLEASE SEE FOOTNOTE BELOW

								Lease	Percentage				
	Ongoing/						Square	Expiration	Rent	(\$000)	% Rent		
	Close	DIV	Number	Store Name	State	<u>Landlord</u>	<u>Footage</u>	<u>Date</u>	<u>%</u>	<u>Breakpoint</u>	<u>Period</u>	Gross Sales	Sales Thru
											•		
		Go Fo	orward S	Stores									
(1)	Ongoing	CRLYL	42 \	West Town Mall	TN	Simon Properties	1,980	1/31/16	6.0%	2,167	Oct-Sep	1,953,557	7/4/09
(2)	Ongoing	CRLYL	145	SouthPark Mall	NC	Simon Properties	2,494	3/31/14	5.0%	3,492	Apr-Mar	1,031,209	7/4/09
(3)	Ongoing	CRLYL	152 (Cross Creek Mall	NC	CBL & Associates	1116.50	1/31/14	5.0%	1,669	Jan-Dec	911,326	7/4/09
	Ongoing			Crabtree Valley Mall	NC	CVM Holdings, LLC	2,063	1/31/12	5% / 2.5%	3,809 / 7,618	Jan-Dec	947,429	7/4/09
	Ongoing			Asheville Mall	NC	CBL & Associates	1,514	1/31/12	5% / 3%	2,420 / 6,050	Jan-Dec	772,164	7/4/09
	Ongoing			Hanes Mall	NC	CBL & Associates	1320.57	1/31/11	6.0%	2,531	Feb-Jan	658,507	7/4/09
	Ongoing			The Avenues	FL	Simon Properties	2,465	1/31/12	6.0%	2,500	Feb-Jan	984,602	7/4/09
	Ongoing			Mall at Green Hills	TN	Davis St Land Co	1,788	1/31/20	6.0%	2,829	Feb-Jan	735,859	7/4/09
(9)	Ongoing	CRLYL	237 (Coolsprings Galleria	TN	CBL & Associates	2,829	01/31/15	6% / 3%	1,833 / 4,583	Jan-Dec	572,409	7/4/09
	Ongoing			3	PA	Kravco Simon Company	1,724	1/31/18	6.0%	2,586	Jan-Dec	786,814	7/4/09
(11)	Ongoing	CRLYL	241 F	Park Promenade-WinterPk	FL	van den Berg, as Trustee	6,000 / 4,000	6/30/15	N/A				7/4/09
	Ongoing			Streets at Southpoint	NC	General Growth	2,794	2/29/12	6.0%	3,260	Jan-Dec	1,089,719	7/4/09
	Ongoing				FL	Forbes Taubman	3,236	1/31/13	5.0%	4,577	Feb-Jan	1,905,129	7/4/09
	Ongoing				FL	Turnberry	2,465	1/31/15	4.0%	3,000	Feb-Jan	743,498	7/4/09
	Ongoing			St. John's Town Center	FL	Forbes Cohen	1,907	1/31/16	5.0%	1,907	Jun-May	87,853	7/4/09
	Ongoing			rving Park Shops	NC	Irving Park Shops LLC	5,072	1/31/19	NA				7/4/09
	Ongoing			Shoppes at River Crossing		General Growth	2,377	1/31/19	4.0%	2,258	Jan-Dec	479,012	7/4/09
	Ongoing			Christiana Mall	DE	General Growth	2,476	1/31/14	6.0%	2,889	Feb-Jan	1,116,520	7/4/09
	Ongoing				DE	E.I. DuPont	1,975 / 1,431	2/28/13	NA				7/4/09
(20)	Ongoing	CRLYL	315 F	Promenade Shops	PA	Poag & McEwen	2,621	1/31/17	4.0%	2,621	Feb-Jan	433,738	7/4/09
							Totals						

¹ Please note that the Percentage Rent and Breakpoint information on this sheet are for information purposes only. Bidders should refer to the underlying lease documentation for information regarding Percentage Rent and Breakpoints.

EXHIBIT 8.1 SALE GUIDELINES

Notwithstanding anything in the Agency Agreement¹ to the contrary, the following procedures shall apply to any Sales (each a "Sale" and collectively, "Sales") to be held at the Merchant's Stores:

- 1. The Sales shall be conducted so that the Stores in which sales are to occur will remain open no longer than during the normal hours of operation provided for in the respective leases for the Stores.
- 2. Within a shopping center, Agent shall not distribute handbills, leaflets or other written materials to customers outside of any Stores' premises, unless permitted by the lease or, if distribution is customary in the shopping center in which such Store is located. Otherwise, Agent may solicit customers in the Stores themselves.
- 3. At the conclusion of the Sales, Agent shall vacate the Stores in broom-clean condition, and shall leave the stores in the same condition as on Sale Commencement Date, ordinary wear and tear, excepted, in accordance with Section 6.2 of the Agency Agreement. The Agent may abandon any FF&E not sold in the Sale at the Store premises at the conclusion of the Sale in accordance with the Agency Agreement.
- 4. All display and hanging signs used by the Agent in connection with the Sales shall be professionally lettered and all hanging signs shall be hung in a professional manner. The Merchant and the Agent may advertise the Sale as a "going out of business," "store closing" or similar themed sale. The Merchant and the Agent shall not use neon or day-glo signs. With respect to enclosed mall locations, no exterior signs or signs in common areas of a mall shall be used. In addition, the Merchant and the Agent shall be permitted to utilize exterior banners at non-enclosed mall Store locations or at mall locations if the Store has a separate entrance from a parking lot; provided, however, that such banners shall be located or hung so as to make clear that the Sale is being conducted only at the affected Store and shall not be wider than the storefront of the Store. The Merchant and the Agent shall be permitted to utilize sign walkers, A-frame, interior and exterior banners and similar signage, notwithstanding any state, county or local law or ordinance. Nothing contained herein shall be construed to create or impose upon the Agent any additional restrictions not contained in the applicable lease agreement.
- 5. Conspicuous signs shall be posted in each of the affected Stores to effect that all sales are "final".
- 6. Except with respect to the hanging of exterior banners, the Agent shall not make any alterations to the storefront or exterior walls of any Stores.

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¹ Capitalized terms not otherwise defined herein shall have the meanings ascribed to such terms in the Agency Agreement dated as of August ___, 2009, by and between Gordon Brothers Retail Partners, LLC, and Finlay Fine Jewelry Corporation (the "Agency Agreement").

- 7. The Agent shall not make any alterations to interior or exterior Store lighting. No property of the landlord of a Store shall be removed or sold during the Sales.
- 9. Agent shall keep Store premises and surrounding area clear and orderly consistent with present practices.
- 10. The Merchant and/or the Agent may sell the Owned FF&E located in the Stores during the Sale. The Merchant or the Agent, as the case may be, may advertise the sale of the Owned FF&E consistent with the guidelines provided in paragraphs 2 and 4 hereof. Additionally, the purchasers of any Owned FF&E sold during the sale shall only be permitted to remove the Owned FF&E either through the back shipping areas or through other areas after store business hours.
- 11. At the conclusion of the Sale at each Store, pending assumption or rejection of applicable leases, the landlords of the Stores shall have reasonable access to the Stores' premises as set forth in the applicable leases. The Merchant, the Agent and their agents and representatives shall continue to have exclusive and unfettered access to the Stores
- 12. All Additional Agent Merchandise shall be of the same or better like kind and quality of merchandise customarily offered at the Stores prior to the Sale Commencement Date. All relevant advertisements of the Sale shall clearly and conspicuously state that additional non-Merchant merchandise has been purchased and added to the sale. Signage shall be prominently displayed and will conspicuously state that additional non-Merchant merchandise has been purchased and added to the sale. All Additional Agent Merchandise shall be clearly and conspicuously tagged and/or marked to distinguish such merchandise from Merchandise and conspicuous signs shall be posted informing the consumer of how to differentiate between the Additional Agent Merchandise consisting of jewelry and Jewelry Merchandise.

EXHIBIT 11.1(c) List of Pre-Existing Liens

General Electric Capital Corporation 401 Merritt 7, UL Norwalk, CT 06851 Attn: Michael Watson, Business Analyst

HSBC Bank USA, National Association as Trustee under the Second Lien Indenture 452 Fifth Avenue New York, NY 10018 Attn: Joanne Ilse, V.P.

HSBC Bank USA, National Association as Trustee under the Third Lien Indenture 452 Fifth Avenue New York, NY 10018 Attn: Joanne Ilse, V.P.

Exhibit 11.1(d) Transfers

Below is a Summary of detailed SKU files posted in the Data Room, which are located in the following folders and subfolders:

49 Store Folder

2 - Finlay Inventory Information Folder Transfer and Conversion Detail Files Folder

	Date Posted in		
File Name	Data Room	Cost	Retail
BBB Transfers Detail 7-1-09 to 9-5-09	9/18/09		
From BBB GF to BBB NGF		310,892	588,795
From BBB NGF to BBB GF		438,098	1,372,918
From BBB Warehouse to BBB NGF		484,072	1,026,002
BBB GF to BBB GF (previously thought to have been from Warehouse)		80,403	170,345
From Department Store to BBB GF		144,750	301,110
Carlyle Transfers Detail 7-1-09 to 8-19-09	9/18/09		
BBB GF to Carlyle GF		620,148	1,510,279
Carlyle GF to Carlyle NGF		5,868	11,917
Carlyle NGF to Carlyle GF		70,263	119,985
Chad Allison Memo to Asset Conversion	9/18/09	89,798	212,425
Clyde Duneier Memo to Asset Conversion	9/18/09	215,727	492,245
Loose Diamond Inv from Suspense Updated 9-19-09 - Not Included in Inventory	9/21/09	355,381	606,437

EXHIBIT 11.1(g)(i)

PROMOTIONAL CALENDAR THROUGH 9.2.09 [TO BE PROVIDED BY MERCHANT AND REVIEWED BY AGENT]

EXHIBIT 11.1(g)(ii)

NONE

EXHIBIT 11.1(v)

Cost Factor Threshold (as % of Retail Price)

Incremental Cost Factor Percentage	Cost Factor	Guarantee % to be paid on Merchandise	Decremental Percent in Guarantee
-			
0.10%	50.05%	81.85%	-0.350%
0.10%	49.95%	82.20%	-0.350%
0.10%	49.85%	82.55%	-0.350%
0.10%	49.75%	82.90%	-0.350%
0.10%	49.65%	83.25%	-0.250%
0.10%	49.55%	83.50%	-0.250%
0.10%	49.45%	83.75%	-0.250%
0.10%	49.35%	84.00%	-0.250%
0.10%	49.25%	84.25%	-0.250%
0.10%	49.15%	84.50%	-0.250%
0.10%	49.05%	84.75%	-0.200%
0.10%	48.95%	84.95%	-0.200%
0.10%	48.85%	85.15%	-0.200%
0.10%	48.75%	85.35%	-0.200%
0.10%	48.65%	85.55%	-0.200%
0.10%	48.55%	85.75%	0.000%
	48.45%	85.75%	_

 $[\]mbox{\ensuremath{^{*}}}$ -.40% for each .10% decrement in cost factor in excess of 50.05%